### **Organizing Committee**





Hauke Heekeren Freie Universität Berlin, Germany

Peter Mohr WZB Berlin Social Science Center & Freie Universität

Berlin



Milica Mormann University of Miami, USA



Hilke Plassmann **INSEAD & Ecole** Normale Supérieure, France

**WZB** 



Carolyn Yoon University of Michigan, USA



INSEAD Social Science Research Center Berlin The Business School for the World®





### Sponsored by the University of Miami

UNIVERSITY OF MIAMI SCHOOL of BUSINESS ADMINISTRATION 



# 2016 Consumer Neuroscience Symposium

27 August 2016



## Room A300

WZB Berlin Social Science Center

## Program

11.30-12.15	Lunch		Н
	Room A310 WZB Berlin Social Science Center	4.00-4.30	В
12.15-12.30	Welcome & Opening Remarks Hauke Heekeren Dean Department of Education and Psychology Freie Universität Berlin	4.00-5.00	B S
12.30-2.15	What Can Neuroscience Offer to Research in Business and Public Policy? (Invited Keynotes) Session Chair: Hilke Plassmann		•
	<b>Joseph Kable,</b> School of Arts and Sciences, University of Pennsylvania, USA		• :
	<b>Michael Platt</b> , The Wharton School, School of Arts and Sciences & Perelman School of Medicine, University of Pennsylvania, USA		•
	<b>Christian Grugel</b> , formerly Director Consumer Protection, Federal Ministry of Justice and Consumer Protection, Germany		•
2.15-2.45	Break		•
2.45-4.00	Examples of Neuroscience Research in Business Schools (Reviewed Submissions) Session Chair: Milica Mormann		•
	The Neural Representation of Money and Prices Anastasia Shuster*, Ryan Webb, Dino Levy, and Paul Glimcher	5.30-5.45	C P
	Multi-voxel Response Reliability in Repeated Viewings of Television Advertisements is Associated with Individual Preference		V
	and Evaluation Hang-Yee Chan*, Linda Couwenberg, Ale Smidts and Maarten Boksem	5.45-7.00	Ρ

#### When Red Bull "Gives You Wings": When Cognitive Enhancers **Increase Cognitive Performance**

Liane Schmidt\*, Pierre Chandon, Mathias Pessiglione and lilke Plassmann

reak

### litz Presentations of Posters

ession Chair: Carolyn Yoon

- The Role of Eye Movements in Contextual Risky Choice, F. Molter
- Neural Measures of Evoked Emotions in Predicting Advertising Effectiveness, E. Eijlers
- Sleep Deprivation Alters the Integration of Affect in Subsequent Evaluations, A. Ling
- Seek, and Ye Shall Find Patience: Information Search Strategies Both Reveal and Shape Intertemporal Choice, C. Reeck
- Differences in Delay Discounting Modeling between Obese and Lean Participants, R. Viswanadham
- Priming Alters Neural Value Representation, Connectivity and Self-Control in Dietary Choice, N.J. Sullivan
- Neural Mechanisms underlying Diversification in Consumer Choice, L. E. Couwenberg
- Bridging the Gap Between Placebo and Pleasure: Brain Mediators of Marketing Placebo Effects, L. Schmidt
- No effect of 6-OHDA lesions in NAcc core on Budget Sensitivity in Rat Consumers, Y. Hu
- losing Remarks

### eter Mohr

VZB Berlin Social Science Center & Freie Universität Berlin

oster Reception