### **Poster presentations**

- Ryan Webb (University of Toronto) Double decoys and a possible parameterization: empirical analyses of pairwise normalization
- Gabriele Bellucci (Universität zu Lübeck) Spreading news: the multimodal factors of information sharing behaviors
- Marwa El Zein (University College London) Agreement with the group majority vote prevents consideration of past outcomes
- Taeyang Yang (Ulsan National Institute of Science and Technology) Understanding of how consumers evaluate brand extension: an fMRI study
- Aline Dantas (Maastricht University) Disruption of frontal activity asymmetry using tACS to modulate risk-taking behavior
- Adam Byrne (University of Liverpool) The cortical oscillatory patterns during varying levels of cognitive effort: effects of reward and value of effort
- Hui-Kuan Chung (University of Zurich) How relations between goods affect valuation
- · Wenjia Joyce Zhao (University of Pennsylvania) Towards a space of behavioral interventions
- Honghong Tang (Beijing Normal University) The underlying neural mechanism of inaction inertia in consumption
- Xiaobei Zhang (University of Southern California) Acute suppression effects of sucralose on WTP and brain activity during a food bid task
- · Leonie Koban (INSEAD) Information about others' ratings changes willingness-to-pay for snack food items
- Tom Salomon (*Tel Aviv University*) Computational markers of individualized learning: large-scale metaanalysis of nonreinforced preference modification studies
- Yue Hu (Universität Düsseldorf) Reward type matters for probing behavioral similarity across species: a comparative study on rat and human consumers
- Edel Moore (Leeds University) Making emotion of senses: decoding the early neural maecanisims of crossmodal emotion construction.
- Daniela Schelski (Universität Bonn) Marketing Placebo Effects on taste perception are not related to the level
  of trust in marketers and not affected by oxytocin
- Ratnalekha Viswanadham (INSEAD) The Effect of bariatric surgery on delay discounting for food and money: a longitudinal study
- Vered Kurtz-David (Tel Aviv University) Exploring value-computation elements and motor-execution elements as sources of choice inconsistency
- Vivek Nandur (University of Toronto) A common neurocomputational mechanism for visual perception and risky choice
- · Liz Izakson (Tel-Aviv University) Commonalities between the attraction effect and the Gestalt law of proximity
- · Miguel Antonio Garcia (University of Zurich) Range sensitivity in decisions under uncertainty
- Yaoguang Jiang (University of Pennsylvania) Your pupils betray you: lie detection through cross-participant pupil synchrony
- Andrew Kaldas (University of Pennsylvania) Celebrity gaze cueing in advertisements
- Maurizio Mauri (TSW) Can virtual reality enhance the purchase intention about renting or purchasing an apartment via internet?



# UCD Michael Smurfit Graduate Business School

#### **Program**

11:15-12:15	Buffet Lunch	Liguori Dining Room Executive Education
12:15	Welcoming Remarks Anthony Brabazon Dean Michael Smurfit Graduate Business School	E201
	From Brain to Individual to Real-World Outcomes Invited track, Chair Aiging Ling	
12:30-1:10	Laurette Dubé & Leslie Fellows McGill University, Canada	E201
1:10-1:50	Alexander Genevsky Erasmus University, The Netherlands	E201
1:50-2:30	Dilip Soman University of Toronto, Canada	E201
2:30-3:00	Break	E201 Common Area
	Consumer Decisions are Influenced by Choice Framing, Response Times, Hormone Levels and Microstructures of the Br Chair: Julie Schiro	ain
3:00-3:30	Combining Choices and Response Times in the Field: A Drift-Diffusion Model of Mobile Advertisements Ryan Webb University of Toronto, Canada	E201
3:30-4:00	Testosterone Administration Increases Social Discounting in Healthy Males Yin Wu Shenzhen University, China	E201
4:00-4:30	Choice Framing Effects Arising from Non-Choice Items Uma Karmarkar University of California San Diego, USA	E201
4:30-5:00	Break	E201 Common Area
5:00-5:30	Early Childhood Trauma Negatively Affects Real-Life Outcomes via Detrimental Effects on Neurodevelopment: Large-scale Evidence from the UK Biobank Gökhan Aydogan University of Zurich, Switzerland	E201

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#### 5:30-6:00 Blitz Presentations of Selected Posters

5 min each. Chair: Hilke Plassmann

- Adam Hakim (Tel Aviv University, Israel)
   DeePay: Deep Neural Network for Predicting Preferences from Neural Activity
- Sebastian Speer (Erasmus University, The Netherlands)
   Understanding Dishonesty: Investigating the Neurocognitive Processes underlying Cheating Behavior
- Sai Sun (South China Normal University, China)
   Distinct Mechanisms Underlie Mean Reward and Reward Variance in Risky Decision Making: Evidence from Behavior, Eye-tracking and fMRI
- Nir Moneta (Freie Universität Berlin)
   How Contextually Irrelevant Values Influence Choice and vmPFC Activity in Humans
- Stephanie Smith (University of California Los Angeles, USA) The Role of Attention in Opportunity Cost Neglect
- Seungji Lee (Ulsan National Institute of Science and Technology, South Korea) Variations of Choice Behavior and Eye Fixation According to Rating Level, Category Homogeneity, and Choice Difficulty

6:00-6:15 Closing Remarks

Alan Sanfey

President Society for Neuroeconomics

6:15-7:15 Poster Session

Smurfit School Entrance Hall

F201

## **Organizing Committee**



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