Society for NeuroEconomics NEUROSCIENCE · PSYCHOLOGY · ECONOMICS

16th Annual Meeting Philadelphia, USA

October 5 – 7, 2018 The Wharton School

at the University of Pennsylvania

Program-at-a-Glance										
Time	Friday October 5, 2018			Saturday				Sunday		
8:00			October 5	, 2018			October 6, 2018			October 7, 2018
8:15										
8:30			Welcome & O	pening Remarks						Announcements
8:45										
9:00			Ses	sion I			Session II			Session IV
9:15 9:30			(8:45	- 10:20)			(08:45 - 10:20)			(08:45 - 10:20)
9:45										
10:00										
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10:30			(10:25	- 10:50)			(10:25 - 10:50)			(10:25 - 10:50)
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11:15										
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11:45	en			Session I - 14:00)	lesk d	sion 2	(10:50 - 14:00)	lesk C	sion 3	Poster Session III (10:50 - 14:00)
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13:30	Registr	ΒÖ		t Lunch - 13:15)			Buffet Lunch (11:45 - 13:15)			Buffet Lunch (11:45 - 13:15)
13:45 14:00										
14:15										
14:30			The Kavli Foundation	The Kavli			Session III			Session V
14:45			Social and Decision	Foundation Neuroscience			(14:15 - 15:25)			(14:15 - 15:25)
15:00			Science	Workshop I			· · · · ·			()
15:15			Workshop I (14:15 - 15:45)	(14:15 - 15:45)						
15:30 15:45							Kavli Plenary Lecture (15:30 - 16:40)			Session VI
16:00				e Break - 16:05)						
16:15										(15:30 - 17:05)
16:30			The Kavli Foundation	The Kavli						
16:45			Social and Decision	Foundation Neuroscience Workshop II (16:05 - 17:35)						
17:00 17:15			Science Workshop II							
17:30			(16:05 - 17:35)							
17:45										
18:00		N	etworking Cockt	ail Reception						
18:15 18:30			(17:35 - 1			AII	Attendee Cocktail Reception and			
18:45							rivate Viewing of Penn Museum (18:00 - 19:30)			
19:00							(18:00 - 19:30)			
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TABLE OF CONTENT

ABOUT THE SNE SOCIETY	2
ANNUAL MEETINGS	3
WELCOME	4
GENERAL MEETING INFORMATION	5
CAMPUS MAP	6
AWARDS	7
2018 STUDENT TRAVEL AWARDS	7
DETAILED PROGRAM	11
FRIDAY, OCTOBER 5	11
SATURDAY, OCTOBER 6	14
SUNDAY, OCTOBER 7	17
POSTER SESSIONS	19
POSTER SESSION 1	19
POSTER SESSION 2	23
POSTER SESSION 3	26
POSTER AUTHOR INDEX	30
POSTER FLOOR PLANS	35
POSTER SESSION 1	35
POSTER SESSION 2	36
POSTER SESSION 3	37
THANK YOU TO OUR SPONSORS & EXHIBITOR	S 38

ABOUT THE SNE SOCIETY

OUR MISSION

The mission of the Society for NeuroEconomics is to:

 Foster research on the foundations of economic behavior by promoting collaboration and discussion among scholars from the psychological, economic, and neural sciences. The Society promotes this mission through annual meetings for presentation of original theory and research, and through educational programs to promote development of a common language and set of methodological tools for the field.

2. Ensure the continued advancement of the field of neuroeconomics by supporting young researchers.

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ANNUAL MEETINGS

Since 2005, the Society for NeuroEconomics has been meeting annually to discuss emerging and exciting research in the field of neuroeconomics. These meetings have attracted researchers, students and followers from across the globe to present their work, network and discuss collaborations, obtain valuable feedback from peers and to stay informed about the current research being performed around the globe. If you are active on social media, make sure to hashtag #SNE2018 @socforneuroecon

Thanks to the Wharton School for making their facilities available for SNE, and to the Wharton Neuroscience Initiative for their organizational time, energy, and collaboration.

15 th Annual Meeting	October 6 – 8, 2017	Toronto	Canada
14 th Annual Meeting	August 28 – 30, 2016	Berlin	Germany
13 th Annual Meeting	September 25 – 27, 2015	Miami, Florida	United States
12 th Annual Meeting	September 26 – 28, 2014	Miami, Florida	United States
11 th Annual Meeting	September 27 – 29, 2013	Lausanne	Switzerland
10 th Annual Meeting	September 28 – 30, 2012	Miami, Florida	United States
9 th Annual Meeting	September 30 – October 2, 2011	Evanston, Illinois	United States
8 th Annual Meeting	October 15 – 17, 2010	Evanston, Illinois	United States
7 th Annual Meeting	October 15 – 17, 20009	Evanston, Illinois	United States
6 th Annual Meeting	September 25 – 28, 2008	Park City, Utah	United States
5 th Annual Meeting	September 27 – 30, 2007	Hull, Massachusetts	United States
4 th Annual Meeting	September 7 – 10, 2006	Park City, Utah	United States
3 rd Annual Meeting	September 15 – 18, 2005	Kiawah Island, South Carolina	United States
2 nd Annual Meeting	2004	Kiawah Island, South Carolina	United States
1 st Annual Meeting	2003	Martha's Vineyard, Massachusetts	United States



WELCOME

Dear Friends and Colleagues,

Welcome to the 16th Annual Meeting of the Society for NeuroEconomics! We are delighted to be in Philadelphia this year, as the meeting returns to the Northeast U.S. after more than a decade.

Our **program committee** has put together a strong program of **22 talks** and **3 poster sessions** that illustrate the great breadth of work in our field today, integrating economic, psychological and neural science approaches to study decision making. As work on decision making and the brain continues to grow exponentially, there is increasing recognition by the general public of the relevance of knowledge about how people make decisions to larger concerns of public policy and public health. Our Society is committed to making the Annual Meeting an inclusive gathering place for scholars with different forms of expertise critical to this important mission of understanding human decision making.

The **Kavli Foundation** continues to generously support two highlights of our annual meeting, the Kavli Foundation Workshops and the Kavli Foundation Lecture. The Kavli Foundation Workshops feature invited speakers presenting on cutting-edge research topics, aimed towards facilitating the integration of these advances into the field of neuroeconomics. This year, the **Kavli Foundation Workshops on Neuroscience** focus on advances in understanding the neural basis of decision making using sophisticated behavioral, pharmacological and optogenetic techniques in rodent models. These will be led by Catharine Winstanley, Professor of Psychology at the University of British Columbia, and Ilana Witten, Associate Professor of Psychology at Princeton University. Running in parallel, the **Kavli Foundation Workshops on Social and Decision Sciences** focus on recent developments in the use of large-scale, realworld, human behavioral data. These will be led by: Angela Duckworth, Christopher H. Brown Distinguished Professor of Psychology at the University of Pennsylvania; Katherine Milkman, Professor Operations, Information and Decisions at the Wharton School; Ross Otto, Assistant Professor of Psychology at McGill University; and Robb Rutledge, Principal Research Associate at the University College London.

The ninth annual **Kavli Foundation Plenary Lecture** will be delivered by Alex Kacelnik, Fellow of the Royal Society and Professor of Behavioural Ecology at the University of Oxford. Professor Kacelnik's discoveries on optimal foraging and mechanisms of animal cognition and decision making have inspired the work of many scholars in the field of neuroeconomics.

The success of our annual meeting depends on the generous support of many organizations and institutions. Alongside the Kavli Foundation, the **Institute for the Study of Decision Making at NYU** has remained our longest-running Platinum-level sponsor. This year, the **Wharton School** has generously provided their facilities for the conference, making it possible to host the meeting in Philadelphia, and the **Wharton Neuroscience Initiative** has provided extensive, hands-on, local logistical support to our outstanding conference planners, **Podium Conference Services**.

As valuable as the formal program are the many opportunities at the meeting for informal exchange and networking, during the poster sessions, meal breaks, and a cocktail reception at the beautiful Penn Museum. I would encourage you all to take advantage of these opportunities to meet old friends, make new friends, and forge new collaborations. Enjoy the meeting!

Joe Kable

President, Society for NeuroEconomics



GENERAL MEETING INFORMATION

MEETING VENUE

Huntsman Hall

The Wharton School at University of Pennsylvania 3730 Walnut Street Philadelphia, PA 19104

REGISTRATION

The annual meeting of the Society for NeuroEconomics registration includes admission to all sessions, coffee breaks, lunches as well as to the Networking Cocktail Reception, the 9th Annual Fred Kavli Lecture and a cocktail reception and private viewing of the Penn Museum.

NAME BADGES

Kindly wear your name badge at all time as your admission to the sessions and functions. At the end of the conference you are encouraged to recycle your badge at any of the recycle stations or registration desk when you leave. Please note that Students have Red name badges and Post Doctoral registrants have Blue name badges. If you would like to self identify to other attendees, we have stickers available to place on your name badge.

- **Red** PhD student looking for a Post Doc position
- **Green** PI looking for someone to fill a Post Doc position in your lab
- Yellow If you are looking for a position beyond a Post Doc (Senior Post Doc, Fellow, Faculty)

REGISTRATION AND INFORMATION DESK

The registration/information desk, located in the Forum is open daily during conference session hours:

Friday, October 5	8:00 - 18:00
Saturday, October 6	8:15 – 16:45
Sunday, October 7	8:00 - 17:00

WIRELESS INTERNET

Complimentary wireless internet is available to the delegates of the Society of NeuroEconomics Annual Meeting. Please note the complimentary WiFi is ideal for checking emails and websites but is not strong enough for streaming videos or heavy social media use.

Please note that registration of devices on the AirPennNet-Guest wireless network will need to be renewed daily. To connect to WIFI please:

- 1. Select the AirPennNet-Guest SSID
- 2. Open a browser
- 3. Review and accept the Acceptable Use Policy terms and conditions
- 4. Enter a valid email address
- 5. Click Submit

STAFF

SNE staff from Podium Conference Specialists can be identified by the orange ribbons on their name badges. Volunteers can be identified by the yellow ribbons on their name badges. Feel free to ask any one of our staff for assistance, or visit the registration desk.

POSTER SESSIONS

Please visit our poster presenters during the three poster sessions. Coffee and tea will be served immediately before the poster session and please feel free to enjoy your beverage while reviewing the posters. Information on Poster Authors, Poster Numbers and Poster Titles begins on page 19. For a complete copy of the poster abstracts, please see the downloadable pdf abstract book from the Society for NeuroEconomic website.

Poster Session I

Set Up:	Friday October 5, 2018 between 08:00 and 08:30			
Session Time:	10:50 – 14:00 Tear Down: 19:00			
Poster Session	n II			
Set Up:	Saturday October 6, 2018 between 08:00 and 08:45			
Session Time:	10:50 – 14:00 Tear Down: 17:00			
Poster Session	n III			
Set Up:	Sunday October 7, 2018 between 08:00 and 08:30			
Session Time:	10:50 – 14:00 Tear Down: 17:00			

CAMPUS MAP



AWARDS

2018 STUDENT TRAVEL AWARDS

The following are the recipients of the 2018 SNE Student Travel Awards. The award is supported by the Vice Provost for Research and the Dean of Arts & Sciences of the University of Pennsylvania.

INTERNATIONAL GRADUATE STUDENT TRAVEL AWARDS

Jaime J. Castrellon, Duke University Amanda R. Arulpragasam, Emory University Regina A Weilbächer, University of Basel Joshua Zonca, University of Trento Claudio A Toro-Serey, Boston University

LOCAL UNDERGRADUATE STUDENT TRAVEL AWARD

Shivani Chatterjee, University of Pennsylvania Alex Narvaez-Duckworth, University of Pennsylvania Liana Patel, University of Pennsylvania Lauren Traas, University of Pennsylvania Yufei Xia, University of Pennsylvania

GONGRATULATIONS



For More Information Visit: www.winterbrain.org | Contact: info@winterbrain.org

REGISTER TODAY!

The event has shifted dates and the Welcome Reception will be on Monday, January 28, 2019.

	With Alternative Housing By December 15, 2018	With Housing Discount By December 15, 2018	**All attendees, including presenters pay the registration fee.**
Student Present	er \$300	\$300	Your registration includes the following meal functions Monday Opening Reception, Tuesday and Wednesday
Presenter	\$750	\$550	Refreshment Breaks, Monday—Saturday Breakfasts, Friday Mountain Lunch, Friday Special Poster
Non-presenter	\$950	\$750	Reception, and Saturday Closing Banquet.

7th Consumer Neuroscience Satellite Symposium

The Wharton School at University of Pennsylvania, USA October 4, 2018, 11:30 – 7:00pm



SPEAKERS

Elizabeth Brannon Department of Psychology, University of Pennsylvania, USA Gilles Laurent Max Planck Institute, Frankfurt, Germany Valerie Reyna College of Human Ecology, Cornell University, USA

ORGANIZERS

Gideon Nave The Wharton School at University of Pennsylvania, USA

Hilke Plassmann INSEAD, France Michael Platt Wharton Neuroscience Initiative, University of Pennsylvania, USA Carolyn Yoon University of Michigan, USA The purpose of the symposium is to take stock of the current knowledge at the intersection of business school research and neuroscience, provide ideas for future research, and allow interested researchers to meet and discuss research ideas.

Numerosity Processing in the Brain and Its Implication for Consumer Decision Making.





17th Annual Meeting October 4-6, 2019

Join us in Dublin, a thriving, creative hub and let the magical tales of the city's colourful past charm you. Take time to explore the stunning landscapes and preserved heritage, share in jovial banter over a pint, and absorb the undying spirit of the enchanting Emerald Isle.



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NOTES



DETAILED PROGRAM

FRIDAY, OCTOBER 5

08:30 – 08:45	Welcome and Opening Remarks Joe Kable, SNE President
08:45 – 10:20	Session I Intertemporal Decision Making and Self Control
	P NYU Institute for the Study of Decision Making
08:45 – 09:05	Neural and behavioral correlates of long-term memory are associated with temporal discounting in older adults
	Karolina Lempert¹, David Wolk ¹ , Joseph Kable ¹ ¹ University of Pennsylvania
09:10 – 09:30	Monetizing the subjective cost of self-control
	Candace Raio¹, Paul Glimcher ¹ ¹ New York University
09:35 – 09:55	Dietary self-control depends on the latency and rate of information accumulation during choice
	Nicolette Sullivan ¹ , Scott Huettel ¹ ¹ Duke University
10:00 – 10:20	Insights into the neural and behavioural impacts of WM training in school-aged children
	Ana Cubillo¹, Henning Mueller ² , Daniel Schunk ³ , Ernst Fehr ¹ , Todd Hare ¹ ¹ University of Zurich, ² Norwegian School of Economics, ³ Johannes Gutenberg-Universität
10:25 – 10:50	Poster Spotlights I
10:25 - 10:30	The cost of cognitive control as a solution to the stability-flexibility dilemma
	Sebastian Musslick¹, Seong Jang ¹ , Michael Shvartsman ¹ , Amitai Shenhav ² , Jonathan Cohen ¹ ¹ Princeton University, ² Brown University
10:30 - 10:35	Parsing medial prefrontal cortex: A joint meta-analytic and graph-theoretic approach
	Claudio Toro-Serey¹, Joseph T. McGuire ¹ ¹ Boston University
10:35 - 10:40	Dorsal anterior cingulate cortex encodes strategy updating in effort-based decision-making
	Amanda Arulpragasam¹, Jessica Cooper ¹ , Makiah Nuutinen ¹ , Brittany DeVries ¹ , Michael Treadway ¹ ⁷ Emory University
10:40 - 10:45	A Neurocomputational account of corruption
	Yang Hu¹, Chen Qu ² , Jean-Claude Dreher ¹ ⁷ CNRS, Institut des Sciences Cognitives Marc Jeannerod, ² South China Normal University
10:45 - 10:50	Is attention mediating the memory bias in preferential choice?
	Regina Weilbächer¹, Jörg Rieskamp ¹ , Ian Krajbich ² , Sebastian Gluth ¹ ¹ University of Basel, ² Ohio State University
Socie	the for Nouro-Economics Dhiladalphia LISA #SNE2018 @coeformeuroacon

An understanding of human decision making requires an explanation for why different people make different choices. The young and the elderly can have different preferences, but effect sizes can be small and the large samples required to study decision making across the lifespan can be challenging to obtain. The aberrant decisions of people with psychiatric disorders can also be difficult to study because psychiatric populations are difficult to recruit. Big data approaches provide a means of efficiently recruiting large samples in populations of interest. I will discuss the rapidly growing set of tools available for online testing, making it possible to collect data from hundreds of people in hours. I will also discuss how smartphones can be used to collect data in decisionmaking experiments from large samples (N>10,000) in addition to rich questionnaire data and passive data (e.g., accelerometer, GPS). Big data approaches can complement laboratory neuroeconomic experiments in refining models and increasing our knowledge of human decision making.

Coffee Break 15:45 - 16:05

Coffee/Tea served

Poster Session I

10:50 - 14:00

Please visit our poster presenters in the Forum. Please note that the Poster Session is split in two sessions:

sponsored by:

- Posters with an uneven end number (1-A-1; 1-A-3, etc.) will be presented from 10:50 to 12:30
- Posters with an even end number (1-A-2, 1-A-4, etc.) will be presented from 12:30 to 14:00

University of 11:45 - 13:15 Buffet Lunch (8th floor of Huntsman Hall) sponsored by: Zurich Room: G-06 The Kavli Foundation (Auditorium) **Social and Decision Science Workshops** sponsored by:

14:15 - 15:45 Using large naturalistic datasets to understand decision making in the real world

Ross Otto, Ph.D., McGill University

The vast amounts of data amassed by government agencies, social media networks, and publicly accessible sources present exciting new possibilities for posing questions about how people make decisions in the real world. Using worked examples of research both from my lab and from other groups which examines language use, affect, and risk-taking behavior in large populations, I will discuss common challenges and approaches in acquiring and analyzing naturalistic datasets such as identifying proxy variables for psychological constructs. Further, I will discuss practical difficulties in analyzing naturalistic datasets—for example, combining disparate and heterogeneous datasets with different timescales, levels of geographic granularity, or even different dimensionalities. Last, I will discuss data cleaning and statistical techniques indispensable for analysis of large realworld datasets as well as approaches for mitigating replicability issues and confirmation bias.

Robb Rutledge, Ph.D., *Max Planck UCL Centre for Computational Psychiatry*







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16:05 – 17:35 Behavior change for good

Angela Duckworth, Ph.D., Character Lab Katherine L. Milkman, Ph.D., The Wharton School at University of Pennsylvania

Solving the problem of enduring behavior change is our single greatest opportunity to improve lives. Why? Countless daily acts—whether we show up for class, how we spend our money, and even what we eat for breakfast—cumulatively shape our destinies. Recently, scientists have isolated the situational and psychological factors that hold sway over what we repeatedly do, leading to successful and scalable interventions to change short-term behavior. Unfortunately, behavior change rarely endures, and when it doesn't, the least advantaged pay the greatest price. Our project unites an interdisciplinary team of scientists with leading practitioners in education, healthcare, and consumer financial services to address the question: How can we make behavior change stick? We will present early insights from massive field experiments testing methods for building lasting (1) study habits among high school students and (2) workout routines among gym members.

Room: F-95 **The Kavli Foundation Neuroscience Workshops**

sponsored by:



14:15 – 15:45 Insights into the neurobiological regulation of cost/benefit decision making using rodent models

Catharine Winstanley, Ph.D., University of British Columbia

Understanding the mechanism by which the brain makes decisions is perhaps one of the most fundamental questions for neuroscientists, psychologists and economists alike. Decision-making deficits are also increasingly recognised to play a significant role in numerous psychiatric disorders, such that therapeutics capable of ameliorating core impairments in judgement may be beneficial in a range of patient populations. In addition to the advances in neuroimaging and computational neuroscience that contribute enormously to this area, an increase in the complexity and sophistication of behavioral paradigms designed for non-human laboratory animals has also had a significant impact on researchers' ability to test the causal nature of hypotheses pertaining to the neural circuitry underlying the choice process. In particular, the demonstration that the humble laboratory rat (and even mouse!) can show evidence of complex cost-benefit decision-making, integrating numerous factors in order to maximize reward, and also exhibits similar choice preferences and biases as those which hallmark. human cognition, has opened up numerous exciting possibilities. However, in order to make meaningful sense of the burgeoning literature using such tasks, it is important to appreciate the considerable diversity in the structure of such behavioural paradigms. Although they may look superficially similar, different behavioural assays may actually tap into quite distinct cognitive processes, and therefore depend on dissociable neural circuitries. Rather than a weakness in the field, this diversity may instead be a strength, in that comparison of findings across different paradigms can provide critical insight into the contribution made by different neural circuits and neurotransmitter systems to core cognitive elements involved in different decision-making processes.

This workshop will start by reviewing the core features of some of the different decision-making tasks that have been designed to measure choice under uncertainty, and assess their face validity in terms of modelling choice processes relevant for human cognition. We will also contrast these behavioural assays with paradigms designed to measure other facets of cost/benefit decision making. Experimental manipulations targeting distinct neural regions, including lesions and pharmacological manipulations, suggest that these paradigms differentially recruit the orbitofrontal cortex, amygdala, and striatal regions. Furthermore, the degree to which neurotransmitter



systems, such as dopamine and serotonin, play a central role in modulating choice varies depending on factors such as the degree to which loss is explicitly signalled, and the utilization of conditioned stimuli to guide choice. These discussions have important ramifications for our understanding of how cognition is altered in both drug and behavioural addictions.

15:45 – 16:05 Coffee Break

16:05 – 17:35 Striatal circuits for reward learning and decision making

Ilana B. Witten, Ph.D., Princeton Neuroscience Institute

The classic view of the striatal circuit in learning and decision making is that corticostriatal inputs encode specific actions or stimuli, and a homogeneous reward prediction error provided by dopamine neurons serves to modify the strength of those corticostriatal synapses, altering the behaviors which are most likely to subsequently occur. However, due to technical limitations, it has been difficult to test this idea rigorously. To address this gap, my lab has been using circuit dissection tools to record and manipulate activity in genetically and anatomically defined inputs to the striatum. For example, by comparing neural coding in anatomically-defined dopamine subpopulations, we discovered that dopamine neurons convey specialized and spatially organized information about movements, choices, and other behavioral variables to specific striatal subregions, in addition to encoding reward prediction error. These non-reward signals cannot be easily explained as a value-related signal or a decision variable. These findings revise the classic view that dopamine neurons convey a spatially uniform reward prediction error signal to the striatum, and raise important questions regarding potential functions of non-reward signals in the dopamine system.

17:35 – 19:00 Networking Cocktail Reception

Join us on the 8th floor for appetizers, drinks and networking opportunities

SATURDAY, OCTOBER 6

- 08:45 10:20 Session II Valuation and Choice
- 08:45 09:05 Time and frequency dynamics of directed attention in stimulus attribute weighting Alison Harris¹, Aleena Young¹ ¹Claremont McKenna College
- 09:10 09:30 Assessing consumer demand in a random utility model with noisy neural measurements Ryan Webb¹, Nitin Mehta¹, Ifat Levy² ¹University of Toronto, ²Yale University
- 09:35 09:55 Prefrontal projections to striatum persistently encode decision variables

Bilal Bari¹, Cooper Grossman¹, Emily Lubin¹, Adithya Rajagopalan¹, Jianna Cressy¹, Jeremiah Cohen¹ ¹Johns Hopkins University

10:00 – 10:20 Evidence for past and present subjective value signals in the human orbitofrontal cortex

Wan-Yu Shih¹, Chien-Chen Chou², Jeng-Ren Duann³, Cheng-Chia Lee², Shih-Chieh Lin¹, Hsiang-Yu Yu², Paul Glimcher⁴, Shih-Wei Wu¹ ¹National Yang-Ming University, ²Taipei Veterans General Hospital, ³National Central University, ⁴New York University



10.25 - 10.50	Poster Spotlights II
10:25 – 10:30	Using a two-player interactive game to study strategic competition, its neuronal correlates, and the effects of a third observer Yaoguang Jiang ¹ , Michael Platt ¹ ¹ University of Pennsylvania
10:30 – 10:35	Neuromodulatory and structural substrate of intertemporal choices in younger and older adults
	Benjamín Garzón¹, Zeb Kurth-Nelson ² , Jan Axelsson ³ , Katrine Riklund ³ , Lars Bäckman ¹ , Lars Nyberg ³ , Marc Guitart- Masip ¹ ¹ Karolinska Institute, ² University College London, ³ Umeå University
10:35 – 10:40	Effects of commercial break interruption on EEG frontal alpha asymmetry and program recall rate
	Seungji Lee¹, Eunbi Seomoon ¹ , Taejun Lee ¹ , Jongsu Kim ¹ , Taeyang Yang ¹ , Sung-Phil Kim ¹ ¹ UIsan National Institute of Science and Technology
10:40 – 10:45	Parsing the role of dopamine in reward discounting and subjective valuation
	Jaime Castrellon ¹ , Gregory Samanez-Larkin ¹ ¹ Duke University
10:45 – 10:50	Crowdsourced science: Analyzing variability in data analysis in neuroscience
	Tom Schonberg¹ , Michael Kirchler ² , Magnus Johannesson ³ , Jürgen Huber ⁴ , Anna Dreber ⁵ , Roni Iwanir ¹ , Felix Holzmeister ⁴ , Joke Durnez ⁶ , Russell Poldrack ⁶ ¹ Tel-Aviv University, ² University of Innsbruck and University of Gothenburg, ³ University of Gothenburg, ⁴ University of Innsbruck, ⁵ Stockholm School of Economics and University of Innsbruck, ⁶ Stanford University
10:50 – 14:00	Poster Session II sponsored by:

Coffee/Tea served

Destand Constitution II

10.75 10.50

Please visit our poster presenters in the Forum. Please note that the Poster Session is split in two sessions:

- Posters with an **uneven end number** (1-A-1; 1-A-3, etc.) will be presented from 10:50 to 12:30
- Posters with an **even end number** (1-A-2, 1-A-4, etc.) will be presented from 12:30 to 14:00
- 11:45 13:15 Buffet Lunch (8th floor of Huntsman Hall)

14:15 – 15:25 Session III Learning and Memory

14:15 – 14:35The effect of counterfactual information on outcome value signal encoding: Evidence for fully-
adaptive coding along the rostrocaudal axis of the medial prefrontal cortex

Doris Pischedda¹, Stefano Palminteri², Giorgio Coricelli³ ¹University of Trento, ²Institut National de la Santé et de la Recherche Médicale, ³University of Southern California



MILBOURNE

14:40 - 15:00 The effects of computational complexity on human decision-making Carsten Murawski¹, Pablo Franco¹, Nitin Yadav¹, Peter Bossaerts¹ ¹The University of Melbourne 15:05 - 15:25 The role of dopaminergic midbrain nuclei in predicting monetary gains and losses: Who's doing what? Laura Fontanesi¹, Sebastian Gluth¹, Jörg Rieskamp¹, Birte Forstmann² ¹University of Basel, ²University of Amsterdam The Fred Kavli Plenary Lecture sponsored by:

15:30 – 16:40 Choice and value: The biology of decision making

Alex Kacelnik, FRS, Oxford University

Economics and evolutionary biologists often deal with similar behavioural issues, including the construction of preferences, the relation between normative and descriptive accounts, the significance of violations of normative predictions, and biases for or against uncertainty and risk, to name just a few. The structure of their research programs, however, differs substantially, and this is particularly salient regarding the justification for normative hypotheses and for the role of optimality. I will address some of these differences, drawing on examples from our experimental behavioural work on decision making across different species, ranging from plants to insects, fish, birds, and mammals. A common thread is the use of violations of optimality predictions to enrich and refine normative (evolutionary) analyses.

18:00 – 19:30 The Penn Museum 3260 South St. All Attendee Cocktail Reception and Private Viewing Wharton NEUROSCIENCE

Enjoy a drink and appetizers amidst pharaohs and mummies of Egypt! Join us for a reception and private viewing of the Penn Museum. Browse one of the finest collections of ancient monumental Chinese art in the country and explore the exquisite Egypt (Mummies) Gallery.

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SUNDAY, OCTOBER 7

08:30 - 08:45	Announcements
	Joe Kable
	Join us for the Early Career Award presentations, the Society Board Election Results and other Society information.
08:45 – 10:20	Session IV Social Rewards and Social Preferences
08:45 – 09:05	Decoding proposers' motivations in the ultimatum game from multivariate brain activity patterns
	Sebastian Speer¹, Maarten Boksem ¹ ¹ Erasmus University
09:10 – 09:30	How positive and negative role models drive plasticity in moral preferences
	Hongbo Yu ¹ , Jenifer Siegel ² , Molly Crockett ¹ ¹ Yale University, ² University of Oxford
09:35 – 09:55	Computational phenotyping in Borderline Personality Disorder using a role-based social hierarchy probe
	Iris Vilares ^{1,2} , Andreas Hula ¹ , Tobias Nolte ¹ , Zhuoya Cui ² , Peter Fonagy ¹ , Personality Disorder Research Consortium, Lusha Zhu ³ , Pearl Chiu ² , Brooks King-Casas ² , Terry Lohrenz ² , Read Montague ^{1,2} ¹ University College London, ² Virginia Tech Carilion Research Institute, ³ Peking University
10:00 – 10:20	Two heads are better than one: Individuals's future liking preferences predicted jointly by their neural reward responses toand fromeach other
	Noam Zerubavel ¹ ¹ Columbia University
10:25 – 10:50	Poster Spotlights III
10:25 – 10:30	How do we build causal models of the future? Evidence from gaze patterns
	Joshua Zonca¹, Giorgio Coricelli ² , Luca Polonio ¹ ¹ University of Trento, ² University of Southern California
10:30 – 10:35	Biased belief updating and suboptimal choice in foraging decisions
	Neil Garrett¹ , Nathaniel Daw ¹ ¹ Princeton University
10:35 - 10:40	Comprehension as Bayesian decision-making: Neural computations of inferring what is meant from what is said in language games
	Qingtian Mi¹ , Cong Wang ¹ , Xuemei Fu ¹ , Jiahong Gao ¹ , Lusha Zhu ¹ ¹ Peking University
10:40 - 10:45	Context-sensitive judgment reflects efficient coding of economic attributes
	Rahul Bhui ¹ , Samuel Gershman ¹ ¹ Harvard University



10:45 - 10:50 Applying marketing research methods to decision-making in the criminal justice system

John Pearson¹, Jonathan Law¹, Jesse Skene¹, Donald Beskind¹, Neil Vidmar¹, David Ball², Artemis Malekpour¹, R. McKell Carter³, **Pate Skene¹**

¹Duke University, ²Malekpour & Ball Litigation Consulting, ³University of Colorado

10:50 – 14:00 Poster Session III

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Coffee/Tea served

Please visit our poster presenters in the Forum. Please note that the Poster Session is split in two sessions:

- Posters with an **uneven end number** (1-A-1; 1-A-3, etc.) will be presented from 10:50 to 12:30
- Posters with an **even end number** (1-A-2, 1-A-4, etc.) will be presented from 12:30 to 14:00
- 11:45 13:15 Buffet Lunch (8th floor of Huntsman Hall)

14:15 – 15:25 Session V Choice Models and Mechanisms

- 14:15 14:35 Asymmetric overlap in neuronal sensation constrains rational choice in C. elegans Dror Cohen¹, Meshi Volovich¹, Yoav Zeevi¹, Kenway Louie², Dino Levy¹, Oded Rechavi¹ ¹Tel-Aviv University, ²New York University
- 14:40 15:00 A causal account of the brain network mechanisms underlying value-based choices

Marius Moisa¹, Rafael Polania², Marcus Grueschow¹, Yoo Jin Lee¹, Zoltan Nagy¹, Christian Ruff¹ ¹University of Zurich, ²ETH Zurich

15:05 – 15:25 The space of decision models

Sudeep Bhatia¹, Lisheng He¹, Joyce Zhao¹ ¹University of Pennsylvania

15:30 – 17:05 Session VI Complex Decision-Making

- 15:30 15:50 *Model-based decision making is associated with structure inference ability* Milena Rmus¹, Harrison Ritz¹, Lindsay Hunter², Aaron Bornstein², Amitai Shenhav¹ ¹Brown University, ²Princeton University
- 15:55 16:15 Adaptive credit assignment in prefrontal cortex

Phillip Witkowski¹, Alex Park¹, **Erie Boorman¹** ¹University of California, Davis

- 16:20 16:40 Corticostriatal circuit for strategic behavior by dynamic scaling of action and reward valuation Yuval Baumel¹, Brittney Moncrieffe¹, Andrew Recknagel¹, Jungsoo Kim¹, Melissa Warden¹ ¹Cornell University
- 16:45 17:05 Modeling structure in learning to self-regulate motivation via veridical real-time fMRI neurofeedback from the ventral tegmental area

Shabnam Hakimi¹, Jeffrey MacInnes², Kathryn Dickerson¹, R Adcock¹ ¹Duke University, ²University of Washington

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POSTER SESSIONS

ABOUT THE POSTER SESSIONS

The Society for NeuroEconomics is pleased to present a wide range of current research through the poster sessions. The posters have been divided over three sessions, with each session on display for one day.

- Session 1: Friday, October 5, 2018 10:50 – 14:00
- Session 2: Saturday, October 6, 2018 10:50 – 14:00
- Session 3: Sunday, October 7, 2018 10:50 – 14:00

The poster board numbers work in the following way:

Session - Theme - Board Number (ex. 1-A-1)

Poster Themes

- A Attention
- B Emotion & Affect
- C Individual & Lifespan Differences
- D Finance
- E Consumer Behavior & Marketing
- F Intertemporal Decision-Making & Self-Control
- G Game Theory & Strategic Interactions
- H Learning & Memory
- Valuation & Value Systems
- Choice & Choice Mechanisms
- K Social Rewards & Social Preferences
- L Risk & Uncertainty

Please note that the Poster Sessions are split in two sessions:

- Posters with an uneven end number (3-A-1, 3-A-3, etc.) will be presented from 10:50 to 12:30
- Posters with an even end number (3-A-2, 3-A-4, etc.) will be presented from 12:30 to 14:00

POSTER SESSION 1

FRIDAY OCTOBER 5, 2018

A - ATTENTION

1-A-1 The cost of cognitive control as a solution to the stability-flexibility dilemma

Sebastian Musslick¹, Seong Jang¹, Michael Shvartsman¹, Amitai Shenhav², Jonathan Cohen¹ ¹Princeton University, ²Brown University

1-A-2 *Modeling motivational influences on sustained attention*

Harrison Ritz¹, Joseph DeGutis², Michael Frank², Michael Esterman³, Amitai Shenhav¹ ¹Brown University, ²Harvard Unversity, VA, ³Boston University

B - EMOTION & AFFECT

1-B-3 *Exploring value-based encoding in the dorsomedial striatum*

Opeyemi Alabi¹, Marc Fuccillo¹ ¹University of Pennsylvania

1-B-4 Intuition as starting point bias in sequential sampling models of social decision making

Fadong Chen¹, Ian Krajbich² ¹Zhejiang University, ²Ohio State University

1-B-5 Neural, behavioral, and computational effects of effort discounting and fatigue in major depression

Jessica Cooper¹, Brittany DeVries¹, David Zald², Michael Treadway¹

¹Emory University, ²Vanderbilt University

1-B-6 Keep or switch: Modelling the context-dependent changes of introducing a default option to food choices.

Samyukta Dore¹, Nicolette Sullivan¹, Alex Breslav¹, Scott Huettel¹

¹Duke University

1-B-7 Model-free or muddled models in the two-stage task?

Carolina Feher da Silva¹, Todd Hare¹ ¹University of Zurich

1-B-8 Dopamine modulates regret avoidance in economic choices

Li Li¹, Qiong Wu¹, Jian Li¹ ¹Peking University

1-B-9 *Differences in cognitive effort discounting and delay discounting processes*

Jacob Walter¹, Yoonseo Song¹, Maverick Grey¹, Suzanne Mitchell¹ ¹Oregon Health & Science University



1-B-10 Genetic neurobehavioral differential susceptibility in valuation and foraging behavior: Insights from DRD4 field evidence in line with VmPFC/ACC dopamine mechanisms and agent-based model in the food domain

Laurette Dube¹, Andre Portella¹, Patricia Silveira¹, Daiva Nielsen¹, Spencer Moore², Jay DePasse³, Michael Meaney¹, James Kennedy⁴, Shawn Brown¹

¹McGill University, ²University of South Carolina, ³Carnegie Mellon University, ⁴University of Toronto

1-B-11 Simultaneous tracking of expressed and encoded opioid subjective reward value

Aaron Smith¹, Joshua Beckmann¹ ¹University of Kentucky

1-B-12 *Eye-tracking and computational modelling reveal novel insights into altruistic choice under time pressure.*

Yi Yang Teoh¹, Ziqing Yao², Vignash Tharmaratnam¹, William Cunningham¹, Cendri Hutcherson¹

¹University of Toronto, ²South China Normal University

1-B-13 Dorsal anterior cingulate cortex encodes strategy updating in effort-based decision-making

Amanda Arulpragasam¹, Jessica Cooper¹, Makiah Nuutinen¹, Brittany DeVries¹, Michael Treadway¹ ¹Emory University

1-B-14 *Is attention mediating the memory bias in preferential choice?*

Regina Weilbächer¹, Jörg Rieskamp¹, Ian Krajbich², Sebastian Gluth¹

¹University of Basel, ²Ohio State University

C - INDIVIDUAL & LIFESPAN DIFFERENCES

1-C-15 To run with the herd or not, electrophysiological dynamics predict preference change in crowdfunding

Lei Wang¹, Lu Li¹, Jiehui Zheng¹, Qiang Shen¹, Richard Ebstein² ¹Zhejiang University, ²National University of Singapore

D - FINANCE

1-D-16 Effort measured by pupil dilation predicts reappraisal success

Marcus Grueschow¹, Silvia Maier¹ ¹University of Zürich

1-D-17 Cross-validation of measures of arousal and emotion as responses to natural scenes: Self-report, facial expression analysis, pupil size, skin conductance, and inter-beat interval

John Wesley Hutchinson¹, Robert Botto², Hoori Rafieian² ¹The Wharton School, ²Drexel University

1-D-18 The emotional marketplace: If money could buy love and happiness, how much would people pay for it?

Eric Juarez¹, Anny Dow², Eliana Armora Langoni¹, Sade Abiodun¹, June Gruber³, Gregory Samanez-Larkin¹ ¹Duke University, ²Microsoft, ³University of Colorado Boulder

1-D-19 The neural basis of ambiguous unfairness in the Ultimatum Game

Giannis Lois¹, Eva Schneider¹, Aleksandra Kaurin¹, Michèle Wessa¹

¹University of Mainz

1-D-20 The influence of anger on strategic cooperative interactions

Alessandro Castagnetti¹, Sebastiano Massaro², Eugenio Proto³ ¹Warwick University, ²Surrey University, ³Bristol University

F - INTERTEMPORAL DECISION-MAKING & SELF-CONTROL

1-F-21 *Identifying the computational role of the TPJ for strategic social interactions*

Arkady Konovalov¹, Christopher Hill¹, Jean Daunizeau², Christian Ruff¹

¹University of Zurich, ²Université Pierre et Marie Curie, Institut du Cerveau et de la Moelle épinière

1-F-22 The interaction of visual attention and cognitive reflection in interactive games

Joshua Zonca¹, Luca Polonio¹, Giorgio Coricelli² ¹University of Trento, ²University of Southern California

G - GAME THEORY & STRATEGIC INTERACTIONS

1-G-23 A large-scale comparison of raw cognitive task measures versus derived model parameters for individual difference analyses

Ayse Enkavi¹, Ian Eisenberg¹, Patrick Bissett¹, Russell Poldrack¹ ¹Stanford University

1-G-24 Nucleus accumbens response to stimulant cues predicts relapse

Kelly MacNiven¹, Emily Jensen¹, Sarah Hudson¹, Keith Humphreys¹, Brian Knutson¹ *'Stanford University*

1-G-25 Gaze pattern and pupil size reveal the mechanisms underlying loss averse decisions

Arjun Ramakrishnan¹, Feng Sheng¹, Darsol Seok¹, Puti Cen¹, Samuel Thelaus¹, Michael Platt¹ ¹University of Pennsylvania



H - LEARNING & MEMORY

1-H-27 Assessing temporal relationships on an internally simulated timeline of the future

Stuart Babcock¹, Marc Howard¹, Joseph McGuire¹ ¹Boston University

1-H-28 Impaired calibration of voluntary persistence in depression and attempted suicide

Alexandre Dombrovski¹, Michael Hallquist², Katalin Szanto¹, Joseph McGuire³

¹University of Pittsburgh, ²Penn State University, ³Boston University

1-H-29 Intertemporal choice is affected by attribute range.

Benjamin Smith¹, Eustace Hsu¹, Olivia De Santis¹, Max Ibrahimzade¹, Xiaobei Zhang¹, John Monterosso¹ ¹University of Southern California

1-H-30 What do laboratory measures of self-control in the monetary domain tell us about self-control for healthy and unhealthy food rewards?

Xueting Wang¹, Stephen Cheung¹, Agnieszka Tymula¹ ¹University of Sydney

I - VALUATION & VALUE SYSTEMS

1-I-31 The effects of evidence accumulation on incidental memory

Abigail Hsiung¹, John Pearson¹, Scott Huettel¹ ¹Duke University

1-I-32 The value of choice facilitates subsequent memory with age

Perri Katzman¹, Catherine Hartley¹ ¹New York University

1-I-33 Strategic encoding of useful information across development

Kate Nussenbaum¹, Euan Prentis¹, Catherine Hartley¹ ¹New York University

1-I-34 Learning from reward feedback in high-dimensional environments

Shiva Farashahi¹, Venice Nomof¹, Zohra Aslami¹, Alireza Soltani¹ ¹Dartmouth College

1-I-35 Rational (in)attention in observational learning

Luca Polonio¹, Alexander Vostroknutov¹, Joshua Zonca¹, Giorgio Coricelli²

¹University of Trento, ²University of Southern California

J - CHOICE & CHOICE MECHANISMS

1-J-36 Stealing a win: Social influences on risk taking correlate with theft

McKell Carter¹, Kim Fairley¹, Jacob Parelman² ¹University of Colorado Boulder, ²University of Pennsylvania

1-J-37 Acute stress exposure yields no effect on risk or ambiguity preferences in the loss or gain domain

Lewis Leone¹, Candace Raio¹, Benjamin Lu¹, Michael Grubb², Paul Glimcher¹

¹New York University, ²Trinity College

1-J-38 The effect of ambiguity on treatment choices across four physician specialties

Andrew Pilecki¹, Ruonan Jia², Austin Anderson², Dani Heywood¹, Ifat Levy² ¹Branding Science, ²Yale University

1-J-39 A circuit-level model of reward learning under uncertainty

Alireza Soltani¹, Shiva Farashahi¹, Alicia Izquierdo² ¹Dartmouth College, ²UCLA

1-J-40 The risky brain: Local morphometry and degree centrality as neural markers of psychometrically-derived risk preference factors

Loreen Tisdall¹, Renato Frey¹, Andreas Horn², Dirk Ostwald³, Lilla Horvath³, Andreas Pedroni⁴, Felix Blankenburg³, Jörg Rieskamp¹, Ralph Hertwig⁵, Rui Mata¹

¹University of Basel, ²Charité University Medicine, ³Free University of Berlin, ⁴University of Zurich, ⁵Max Planck Institute for Human Development

K - SOCIAL REWARDS & SOCIAL PREFERENCES

1-K-41 Choosing for another: Social context changes computational mechanisms of risky decision-making

Dominic Fareri¹, Peter Sokol-Hessner² ¹Adelphi University, ²University of Denver

1-K-42 Influences of social psychopathology on social valuation and behavior

Ekaterina Goncharova¹, Adrianna Jenkins¹, Ming Hsu² ¹University of Pennsylvania, ²University of California, Berkeley

1-K-43 Cognitive and neural mechanisms of exerting social influence

Uri Hertz¹

¹University of Haifa

1-K-44 Modulation of social conformity and confirmation bias with transcranial direct current stimulation: A preliminary study

Yi Huang¹, Shaian Jia Min Lim¹, Rongjun Yu¹ ¹National University of Singapore



1-K-46 *Behaviour and neural correlates in an implicit confidence task*

Tobias Larsen¹, Doris Pischedda¹, Giorgio Coricelli² ¹University of Trento, ²University of Southern California

1-K-47 Social norms, self-enhancement, and genes; the role of dopaminergic, serotonergic, and oxytocinergic genes in self-construal

Steven Shaw¹, Ming Hsu², Shinobu Kitayama¹, Carolyn Yoon¹ ¹University of Michigan, ²University of California, Berkeley

1-K-48 The effect of financial and social incentives on cooperation and its underlying neural mechanisms

Leticia Micheli¹, Mirre Stallen², Alan Sanfey³ ¹Maastricht University, ²Leiden University, ³Donders Institute

1-K-49 A neurocomputational account of corruption

Yang Hu¹, Chen Qu², Jean-Claude Dreher¹ ¹CNRS, Institut des Sciences Cognitives Marc Jeannerod, ²South China Normal University

L - RISK & UNCERTAINTY

1-L-50 Choice-induced value change: Evidence for value construction

Akram Bakkour¹, Ariel Zylberberg¹, Michael Shadlen², Daphna Shohamy¹

¹Columbia University, ²Columbia University & HHMI

1-L-51 How do predicted and experienced utilities for food relate to body mass?

Susanna Gobbi¹, Susanna Weber¹, Alexander Soutschek¹, Gwendolyn Graf¹, Daria Hinz¹, Nori Geary¹, Todd Hare¹, Philippe Tobler¹, Lori Asarian¹, Brigitte Leeners¹ ¹University of Zurich

1-L-52 fMRI study of non-reinforced behavioral change for faces

Tom Salomon¹, Rotem Botvinik-Nezer¹, Shiran Oren¹, Tom Schonberg¹

¹Tel Aviv University

1-L-53 Neural underpinnings of value-guided choice during auction tasks: An eye-fixation related potentials study

John Tyson-Carr¹, Vicente Soto¹, Katerina Kokmotou¹, Hannah Roberts¹, Nicholas Fallon¹, Adam Byrne¹, Timo Giesbrecht², Andrej Stancak¹

¹University of Liverpool, ²Unilever

1-L-54 The neural mechanisms of anchoring effects on willingness-to-pay

Sangsuk Yoon¹, Nathan Fong², Vinod Venkatraman³ ¹University of Dayton, ²Rutgers University, ³Temple University

1-L-55 Adaptive choice stochasticity is a function of adapting value sensitivity in monkey orbitofrontal cortex

Jan Zimmermann¹, Paul Glimcher¹, Kenway Louie¹ ¹New York University

1-L-56 *Parsing medial prefrontal cortex: A joint meta-analytic and graph-theoretic approach*

Claudio Toro-Serey¹, Joseph McGuire¹ ¹Boston University

1-J-57 Predicting risk attitudes from the precision of mental number representation

Miguel Barretto Garcia¹, Marcus Grueschow¹, Rafael Polania², Michael Woodford³, Christian Ruff¹ ¹University of Zurich, ²ETH Zurich, ³Columbia University

Society for NeuroEconomics | Philadelphia, USA October 5 – 7, 2018



POSTER SESSION 2

SATURDAY OCTOBER 6, 2018

A - ATTENTION

2-A-1 A mechanistic foundation of the role of attention in the framing effect

Gaia Lombardi¹, Andres Mitsumasu¹, Todd Hare¹, Ernst Fehr¹ ¹University of Zurich

B - EMOTION & AFFECT

2-B-2 Exploring the role of orbitofrontal cortex function in drug-related decision-making

Seth Batten¹, Jonathan Chow¹, Joshua Beckmann¹ ¹University of Kentucky

2-B-3 *Evidence accumulation and optimal stopping in stochastic economic choice: Challenging the DDM*

Stefan Bucher¹, Paul Glimcher¹ ¹New York University

2-B-4 Linking trial-by-trial variability in computational models to neural data via Leave-One-Trial-Out (LOTO)

Sebastian Gluth¹, Nachshon Meiran²

¹University of Basel, ²Ben-Gurion University of the Negev

2-B-5 Integrating reinforcement learning and matching theory to understand motivational vigor: A new computational model of free operant learning

Michael Hallquist¹, Zita Oravecz¹, Alexandre Dombrovski² ¹Penn State University, ²University of Pittsburgh

2-B-6 Insulin as a key bridge along the gut brain axis modulation of neurobehavioral processes and real-world behavior: Insights from a field study on neuropsychological performance in 6-12 years old Indian children

Andre Portella¹, Patricia Silveira¹, Robert Levitan², Daiva Nielsen¹, Catherine Paquet³, Narendra Arora⁴, Laurette Dube¹ ¹McGill University, ²University of Toronto, ³University of South Australia, ⁴Inclen Trust

2-B-7 *Efficient encoding of numbers explains biased judgments*

Arthur Prat-Carrabin¹, Brian Ho¹, Michael Woodford¹ ¹Columbia University

2-B-8 Goal-directed temporal modulation of probabilistic decision-making: The roles of the VMPFC and hippocampus

Kurt Braunlich¹, Carol Seger²

¹University College London, ²Colorado State University

2-B-9 *Product vs. packaging decomposing the distinction between perceptual and value-based decisions*

Stephanie Smith¹, Ian Krajbich¹ ¹Ohio State University

2-B-10 The role of motivational systems in dissecting the neural correlates of ambidextrous decision making

Nai-Shing Yen¹, Ting-Ting Chang¹, Carol Yeh-Yun Lin¹, Danchi Tan¹, Ying-Ching Chen¹ ¹National Chengchi University

2-B-11 *Predicting memory-based decisions using semantic fluency and preferences*

Zhihao Zhang¹, Aniruddha Nrusimha¹, Andrew Kayser², Ming Hsu¹

¹University of California, Berkeley, ²University of California, San Francisco

C - INDIVIDUAL & LIFESPAN DIFFERENCES

2-C-12 Effects of commercial break interruption on EEG frontal alpha asymmetry and program recall rate

Seungji Lee¹, Eunbi Seomoon¹, Taejun Lee¹, Jongsu Kim¹, Taeyang Yang¹, Sung-Phil Kim¹

¹Ulsan National Institute of Science and Technology

2-C-13 Consumer privacy tradeoffs: Neural mechanisms underlying privacy calculus

Crystal Reeck¹, Angelika Dimoka¹, Paul Pavlou¹, Anthony Resnick¹, Xue Guo¹ ¹Temple University

2-C-14 Brand empathy: Do consumers really care about the fate of companies?

Feng Sheng¹, Michael Platt¹ ¹University of Pennsylvania

2-C-15 Investigation of neural responses to commonly appreciated service-to-service brand extension

Taeyang Yang¹, Seungji Lee¹, Eunbi Seomoon¹, Sung-Phil Kim¹ ¹Ulsan National Institute of Science and Technology

D - FINANCE

2-D-16 Noradrenergic arousal in affective conflict-control

Marcus Grueschow¹, Christian Ruff¹, Birgit Kleim¹ ¹University of Zürich

2-D-17 Post-terror affect bluntness: Terror-induced, stressful life events blunted arousal reactivity and impaired affect integration in subsequent aesthetic evaluations

Aiqing Ling¹, Tobias Kalenscher², Hilke Plassmann¹ ¹INSEAD, ²Heinrich Heine University Düsseldorf



2-D-18 Correlation reducer (CoRed): A computational method to transform correlated variables into uncorrelated variables

Tim Wan¹, Sebastiano Massaro² ¹Warwick University, ²Surrey University

2-D-19 Apology or explanation: Which one is more effective for redeeming negative online reviews – based on a fMRI experiment

Yan Wan¹, Yu Pan², Hengyi Rao³

¹Beijing University of Posts and Telecommunications, ²Shanghai International Studies University, ³University of Pennsylvania

E - CONSUMER BEHAVIOR & MARKETING

2-E-20 Arousal and attention in dynamic investment decisions

Xiaomeng Zhang¹, Alec Smith¹ ¹Virginia Tech

F - INTERTEMPORAL DECISION-MAKING & SELF-CONTROL

2-F-21 Using a two-player interactive game to study strategic competition, its neuronal correlates, and the effects of a third observer

Yaoguang Jiang¹, Michael Platt¹

¹University of Pennsylvania

2-F-22 Understanding cooperation as a social strategy

Wei Song Ong¹, Seth Madlon-Kay¹, Sam Larson¹, Michael Platt¹ ¹University of Pennsylvania

G - GAME THEORY & STRATEGIC INTERACTIONS

2-G-24 Sex differences in effort discounting in late middle-age but not younger adulthood

Eliana Armora Langoni¹, Jaime Castrellon¹, Jessica Cooper², Christopher Smith³, David Zald³, Gregory Samanez-Larkin¹ ¹Duke University, ²Emory University, ³Vanderbilt University

2-G-25 Reciprocal fairness, punishment and reward in 2nd and 3rd party interactions.

Marcello Negrini¹, Leticia Micheli¹, Teresa Schuhmann¹, Arno Riedl¹

¹Maastricht University

2-G-26 Borderline personality and perceived trustworthiness of others modulates learning mechanisms in social trust exchange

Alison Schreiber¹, Alexandre Dombrovski², Polina Vanyukov², Michael Hallquist¹

¹Pennsylvania State Univeresity, ²University of Pittsburgh

2-G-27 Effects of age and gender on risk-taking across the life span

Ke Zhao¹, Yao Deng², Zhuo Fang², Hengyi Rao¹ ¹University of Pennsylvania, ²Laboratory of Applied Brain and Cognitive Sciences, Shanghai International Studies University

H - LEARNING & MEMORY

2-H-28 *Parsing the role of dopamine in reward discounting and subjective valuation*

Jaime Castrellon¹, Gregory Samanez-Larkin¹ ¹Duke University

2-H-29 Two paths to patience: Individual differences in deliberate, but not automatic, intertemporal choice predict model-based planning in humans

Lindsay Hunter¹, Aaron Bornstein¹, Catherine Hartley² ¹Princeton University, ²New York University

2-H-30 The cost of cognitive control and the balance of random versus directed exploration

Laura Bustamante¹, Allison Burton¹, Augustus Baker², Amitai Shenhav³, Nathaniel Daw¹, Jonathan Cohen¹ ¹Princeton University, ²University of Delaware, ³Brown University

2-H-31 Neural evidence that delayed rewards are less concrete

Sangil Lee¹, Trishala Parthasarathi¹, Joseph Kable¹ ¹University of Pennsylvania

2-H-32 *Temporal adaptation of decision-making patterns in delay-discounting bundles*

Evgeniya Lukinova¹, Brianna Fu², Danielle John³, Jeffrey Erlich¹ ¹NYU Shanghai, ²NYU, ³CUNY Hunter College

2-H-33 The neural mechanisms of self-deception

Dongmei Mei¹, Wenjian Zhang¹, Ding-Guo Gao¹, Lijun Yin¹ ¹Sun Yat-sen University

2-H-34 *Would you like fries with that? Modeling the default effect in dietary choice*

Nicolette Sullivan¹, Samyukta Dore¹, Alex Stine¹, Scott Huettel¹ ¹Duke University

2-H-35 Neuromodulatory and structural substrate of intertemporal choices in younger and older adults

Benjamín Garzón¹, Zeb Kurth-Nelson², Jan Axelsson³, Katrine Riklund³, Lars Bäckman¹, Lars Nyberg³, Marc Guitart-Masip¹ ¹Karolinska Institute, ²UCL, ³Umeå University



I - VALUATION & VALUE SYSTEMS

2-I-36 Adolescent-specific attenuation of Pavlovian constraints on instrumental learning

Hillary Raab¹, Shivani Hiralall¹, Catherine Hartley¹ ¹New York University

2-I-37 Adult age differences in d-AMPH effects on modelbased learning

Kendra Seaman¹, Christopher Smith², David Zald², Nathaniel Daw³, Gregory Samanez-Larkin¹

¹Duke University, ²Vanderbilt University, ³Princeton University

2-I-38 Negative prediction error looms larger than positive prediction error

Jingwei Sun¹, Jian Li¹ ¹Peking University

J - CHOICE & CHOICE MECHANISMS

2-J-40 Crowdsourced science: Analyzing variability in data analysis in neuroscience

Tom Schonberg¹, Michael Kirchler², Magnus Johannesson³, Jürgen Huber⁴, Anna Dreber⁵, Roni Iwanir¹, Felix Holzmeister⁴, Joke Durnez⁶, Russell Poldrack⁶

¹Tel Aviv University, ²University of Innsbruck and University of Gothenburg, ³University of Gothenburg, ⁴University of Innsbruck, ⁵Stockholm School of Economics and University of Innsbruck, ⁶Stanford University

2-J-41 Disadvantageous decision-making in methamphetamine users: Loss aversion and dopamine D2/D3 receptor availability

Zoe Guttman¹, Dara Ghahremani¹, Chelsea Robertson¹, Kenji Ishibashi¹, Kyogi Okita¹, Mark Mandelkern², Edythe London¹ ¹University of California, Los Angeles, ²Veterans Administration of Greater Los Angeles

2-J-42 Gender differences in optimism biases during ambiguous decision-making

Uma Karmarkar¹, Ekaterina Prokhorova¹ ¹UCSD

2-J-43 *Influence of observation on other-regarding attitude: A computational exploration*

Folco Panizza¹, Alexander Vostroknutov¹, Giorgio Coricelli² ¹University of Trento, ²University of Southern California

2-J-44 Greed personality predicts loss aversion through the neural activity in mOFC

Weiwei Li¹, Jian Li²

¹Academy for Advanced Interdisciplinary Studies, Peking University, China, ²Peking University

2-J-45 Sweat the context: How affect relates to contextual influences on risky decision-making

Hayley Roper¹, Peter Sokol-Hessner¹ ¹University of Denver

2-J-46 Why do decision makers reject low-stake positive-expected-value gambles?

Wenjia Joyce Zhao¹, Lukasz Walasek², Sudeep Bhatia¹ ¹University of Pennsylvania, ²University of Warwick

K - SOCIAL REWARDS & SOCIAL PREFERENCES

2-K-47 Is talk cheap? Experimental evidence for strategic pragmatics in bargaining games

Nicholas Angelides¹, Max Good¹, Ming Hsu¹ ¹University of California, Berkeley

2-K-49 *Flexibly integrating contextual inequality in fairness decisions*

Inge Huijsmans¹, Flavia Arnese¹, Alan Sanfey¹ ¹Donders Institute

2-K-50 Integration of social information and value by superior temporal sulcus (STS) neurons in monkeys trading in a simulated stock market

Annamarie Huttunen¹, Michael Platt¹ ¹University of Pennsylvania

2-K-51 Neuromodulation of other-regarding preferences via HD-tDCS over the right temporoparietal junction

Flora Li¹, Sheryl Ball¹, Xiaomeng Zhang¹, Alec Smith¹ ¹Virginia Tech

2-K-52 From trust in groups to trust in individuals

Philip Pärnamets¹, Tobias Granwald², Andreas Olsson² ¹New York University, ²Karolinska Institutet

L - RISK & UNCERTAINTY

2-L-53 The neural underpinning of bundle valuations for gains and losses under risk and riskless

Hui-Kuan Chung¹, Jan Zimmermann¹, Agnieszka Tymula², Paul Glimcher¹

¹New York University, ²University of Sydney

2-L-54 Decision process improvement based on behavioral experiments of multi-attribute choices with graphical visualization

Adiel de Almeida¹, Lucia Reis Roselli¹, Ana Paula Cabral Costa¹, Juliana Maria Gonçalves¹

¹Universidade Federal de Pernambuco

2-L-55 The automatic evaluation of price: An EEG study

Dezwaef Jasper¹, Davide Rigoni², Marcel Brass¹ ¹Ghent University, ²Profacts

2-L-56 Deep-EEG: Decoding valuations from neural activity to predict consumer preferences

Adam Hakim¹, Dino Levy¹ *¹Tel Aviv University*



2-L-57 Neural mechanisms underlying effortful persistence

Lauren Patrick¹, Kevin Anderson¹, David Gruskin¹, Avram Holmes¹

¹Yale University

2-L-58 Representation of subjective value for self and other agents in the dorsal anterior cingulate cortex is consistent across tasks and predicts social attitudes

Matthew Piva¹, Kayla Velnoskey¹, Ruonan Jia¹, Amrita Nair¹, Ifat Levy¹, Steve Chang¹ *'Yale University*

2-L-59 When the best options are not necessarily the most valuable: Reward versus goal congruency as determinants of choice value

Romy Frömer¹, Carolyn Dean Wolf¹, Amitai Shenhav¹ ¹Brown University

2-L-60 No pain no gain: Neural correlates of decision-making about pain

Hocine Slimani¹, Pierre Rainville², Mathieu Roy¹ ¹*McGill University*, ²*Université de Montréal*

POSTER SESSION 3

SUNDAY OCTOBER 7, 2018

A - ATTENTION

3-A-1 Physical salience and reward-value-based salience utilize different neural mechanisms to improve attentional selection of a visual search target

Matthew Bachman¹, Lingling Wang², Marissa Gamble³, Marty Woldorff¹

¹Duke University, ²Zeiss Industrial Metrology, ³Boston University

B - EMOTION & AFFECT

3-B-2 Sum before difference: ERPs reveal differential temporal contributions of overall set value and value difference

Romy Frömer¹, Amitai Shenhav¹

¹Brown University

3-B-3 Behavioral experiments associating calculus and video music listening activities with the decision process with multiattribute context

Ana Paula Cabral Costa¹, Adiel de Almeida¹, Danielle Morais¹, Lucia Reis Roselli¹, Anderson Lucas Lima da Silva¹, Leydiana Pereira¹, Juliana Maria Gonçalves¹

¹Universidade Federal de Pernambuco

3-B-4 Distinct forms of salience differentially accelerate value-related decisions

Geraldine Gvozdanovic¹, Raffaello Papagni¹, Lydia Hellrung¹, Thorsten Kahnt², Boris Quednow¹, Philippe Tobler¹ ¹University of Zurich, ²Northwestern University

3-B-5 How values change during sequential information sampling in multiple option choices

Chen Hu¹, Philippe Domenech², Mathias Pessiglione² ¹Sorbonne Universite, ²Institut du Cerveau et de la Moelle épinière (ICM), Pitié-Salpêtrière Hospital

3-B-6 *Relating the attraction effect with the proximity effect in Gestalt*

Liz Izakson¹, Dino Levy¹ ¹Tel-Aviv University

3-B-7 The role of rat anterior cingulate cortex in effort-based choice probed by DREADDs and miniaturized fluorescence microscopy calcium imaging

Evan Hart¹, Garrett Blair¹, H.Tad Blair¹, Alicia Izquierdo¹ ¹UCLA

3-B-8 *Motivational control of mental effort allocation during decision-making*

Douglas Lee¹, Jean Daunizeau² ¹Sorbonne University, ²Ecole des Neurosciences



3-B-9 Is cognitive effort painful? Investigating choices between physical pain and cognitive effort

Todd Vogel¹, Ross Otto¹, Mathieu Roy¹ ¹McGill University

3-B-10 Counterfactual reasoning underlies the learning of priors in decision making

Ariel Zylberberg¹, Daniel Wolpert², Michael Shadlen² ¹Columbia University, ²Columbia University & HHMI

C - INDIVIDUAL & LIFESPAN DIFFERENCES

3-C-11 Applying marketing research methods to decisionmaking in the criminal justice system

John Pearson¹, Jonathan Law¹, Jesse Skene¹, Donald Beskind¹, Neil Vidmar¹, David Ball², Artemis Malekpour¹, McKell Carter³, Pate Skene¹

¹Duke University, ²Malekpour & Ball Litigation Consulting, ³University of Colorado Boulder

3-C-12 Individual differences in the use of variable budget information in consumer choice

Dianna Amasino¹, Jack Dolgin¹, Scott Huettel¹ ¹Duke University

3-C-13 Steeper discounting for delayed material purchases than delayed experiential purchases during an intertemporal choice task

Eunbi Seomoon¹, Sora Jung¹, Taeyang Yang¹, Seungji Lee¹, Jacob Lee¹, Sung-Phil Kim¹

¹Ulsan National Institute of Science and Technology

3-C-14 Neural pattern similarity reveals brand equity

Feng Sheng¹, Michael Platt¹ ¹University of Pennsylvania

3-C-15 Neural affective predictors of internet video engagement

Lester Tong¹, Yavuz Acikalin¹, Baba Shiv¹, Brian Knutson² ¹Stanford, ²Stanford University

D - FINANCE

3-D-16 The temporal dynamics of guilt-induced motivational orientations: A mouse-tracking study

Shen Bo¹, Chen Yang¹, Zhou Xiaolin¹ ¹Peking University

3-D-17 *Psychosocial stressors promote opioid use by sharpening the neural representation of subjective value*

Anna Konova¹, Silvia Lopez-Guzman¹, Celine Ifrah², Nidhi Banavar¹, Kenway Louie¹, John Rotrosen³, Paul Glimcher¹ ¹New York University, ²University of Pennsylvania, ³New York University School of Medicine

3-D-19 *Lie to my face: EMG study of facial expressions associated with deception*

Anastasia Shuster¹, Lilah Inzelberg¹, Ori Ossmy², Liz Izakson¹, Yael Hanein¹, Dino Levy¹ ¹Tel Aviv University, ²New York University

E - CONSUMER BEHAVIOR & MARKETING

3-E-20 Influence of fluid intelligence, crystallized intelligence, and grey matter volumes on debt repayment strategies in older adults

Mia Borzello¹, Alexander Beagle¹, Ali Zahir¹, Joel Kramer¹, Winston Chiong¹

¹University of California, San Francisco

F - INTERTEMPORAL DECISION-MAKING & SELF-CONTROL

3-F-21 Comprehension as Bayesian decision-making: Neural computations of inferring what is meant from what is said in language games

Qingtian Mi¹, Cong Wang¹, Xuemei Fu¹, Jiahong Gao¹, Lusha Zhu¹

¹Peking University

3-F-22 Bayesian nonparametric models characterize instantaneous strategies in a competitive game

Kelsey McDonald¹, William Broderick², Scott Huettel¹, John Pearson¹

¹Duke University, ²New York University

3-F-23 *Persecutory decision-making in psychosis patients playing the Minnesota Trust Game*

Rebecca Kazinka¹, Danielle Pratt¹, Anita Kwashie¹, Saaraa Ameri¹, A. David Redish¹, Angus MacDonald¹ ¹University of Minnesota

G - GAME THEORY & STRATEGIC INTERACTIONS

3-G-24 Differential sensitivity to outcome valence explains age patterns in risk taking and individual variability in memory

Gail Rosenbaum¹, Hannah Grassie¹, Catherine Hartley¹ ¹New York University

3-G-25 *Reversing typical framing biases predicts self-reported psychopathy: A fuzzy-trace theory approach*

Christos Panagiotopoulos¹, Valerie Reyna¹, Yuval Erez¹, Shuting Lu¹, Kiara Thompson¹, Renee Williamson¹ ¹Cornell University

3-G-26 *Exposure to violence disrupts adaptive moral inference and trust behavior*

Jenifer Siegel¹, Suzy Estrada², Arielle Baskin Sommers², Molly Crockett² ¹University of Oxford, ²Yale University



H - LEARNING & MEMORY

3-H-27 Time preferences across adulthood

Sade Abiodun¹, Kendra Seaman¹, Claudia Puttinger², Rui Mata², Gregory Samanez-Larkin¹

¹Duke University, ²University of Basel

3-H-28 How beauty affects fairness in social decision making: An fMRI study on face attractiveness and the ultimatum game

Yu Pan¹, Yujia Wu², Sihua Xu¹, Yujia Sui², Fang Wang¹, Li Gao¹, Yan Wan², Hengyi Rao³

¹Shanghai International Studies University, ²Beijing University of Posts and Telecommunications, ³University of Pennsylvania

3-H-29 Do economic preferences predict obesity severity? Evidence from a randomised controlled trial with medically atrisk patients

Chiara Pastore¹, Agnieszka Tymula¹, Stefanie Schurer¹ ¹University of Sydney

3-H-30 Who would behave riskier in dyad decision and why?

Fang Wang¹, Xin Wang¹, Sihua Xu¹, Hengyi Rao², Yu Pan¹ ¹Shanghai International Studies University, ²University of Pennsylvania

I - VALUATION & VALUE SYSTEMS

3-I-31 Mental model complexity underlies individual differences in adaptive decision-making

Alexandre Filipowicz¹, Christopher Glaze¹, Kamesh Krishnamurthy², Joseph Kable¹, Joshua Gold¹ ¹University of Pennsylvania, ²Simons Institute for the Theory of Computing

3-I-32 Functional network reconfiguration during learning in a dynamic environment

Chang-Hao Kao¹, Ankit Khambhati¹, Danielle Bassett¹, Joshua Gold¹, Joseph Kable¹

¹University of Pennsylvania

3-I-33 How response time analysis aides model selection in memory-based decisions

Peter Kraemer¹, Laura Fontanesi¹, Mikhail Spektor², Sebastian Gluth¹

¹University of Basel, ²University of Freiburg

3-I-34 Trust (not) your heart: The role of affective and cognitive trust, and heart rate variability, on individual performance and learning

Sebastiano Massaro¹, Tim Wan², Rossana Castaldo², Andra Serban³, Leandro Pecchia²

¹Surrey University, ²Warwick University, ³Virginia Commonwealth University

3-I-35 How do we build causal models of the future? Evidence from gaze patterns

Joshua Zonca¹, Giorgio Coricelli², Luca Polonio¹ ¹University of Trento, ²University of Southern California

J - CHOICE & CHOICE MECHANISMS

3-J-36 Reconciling uncertainty-based theories of human adaptation with prediction-error-based modelling of Goal-Directed Learning

Peter Bossaerts¹, Harvey Huang¹, Nitin Yadav¹ ¹The University of Melbourne

3-J-37 An analysis of decision under risk in rats

Christine Constantinople¹, Alex Piet¹, Peter Bibawi¹, Athena Akrami¹, Charles Kopec¹, Carlos Brody¹ ¹Princeton University

3-J-38 Generalized associations between dopamine receptor availability and risky investment decision making

Mikella Green¹, Camelia Kuhnen², Gregory Samanez-Larkin¹ ¹Duke University, ²University of North Carolina -Chapel Hill

3-J-39 *Molecular and molar analyses of T-maze risk-dependent choice in the rat*

Jen-Hau Yang¹, Ruey-Ming Liao¹ ¹National Cheng-Chi University

3-J-40 *Effects of estradiol on risk aversion and loss aversion in men*

Annabel Losecaat Vermeer¹, Lei Zhang², Christoph Eisenegger¹ ¹University of Vienna, ²University Medical Center Hamburg-Eppendorf

3-J-41 Effects of nicotine abstinence and presence on striatal function at rest and during risk taking

Zhuo Fang¹, Teresa Franklin¹, Ning Ma¹, John Detre¹, Hengyi Rao¹

¹University of Pennsylvania

3-J-42 *Influence of volatility on learning in complex environments*

Mohsen Rakhshan¹, Benjamin Hayden², Alicia Izquierdo³, Alireza Soltani¹

¹Dartmouth College, ²University of Minnesota, ³UCLA

K - SOCIAL REWARDS & SOCIAL PREFERENCES

3-K-43 Characterization of the selfish personality

Kristin Brethel-Haurwitz¹, Joseph Kable¹ ¹University of Pennsylvania

3-K-44 Altruistic goal modulates value computation of immoral decisions: An fMRI investigation

Chen Qu¹, Yang Hu², Zixuan Tang¹, Jean-Claude Dreher² ¹South China Normal University, ²CNRS, Institut des Sciences Cognitives Marc Jeannerod

3-K-45 Hyperaltruism aversion

Joseph Marks¹, Philipp Czech¹, Tali Sharot¹ ¹University College London



3-K-46 *Positive and negative reciprocity: Two sides of the same coin?*

Leticia Micheli¹, Sanae Okamoto-Barth¹, Rainer Goebel¹, Arno Riedl¹

¹Maastricht University

3-K-47 First-order beliefs are encoded in "Theory of Mind" brain regions during altruistic choice

Ian Roberts¹, Anita Tusche², Cendri Hutcherson¹ ¹University of Toronto, ²Caltech

3-K-48 Defeat, cheating, and status-boosting in narcissism and depression

Anna Szucs¹, Katalin Szanto², Jade Adalbert³, Luke Clark³, Alexandre Dombrovski²

¹University of Geneva & University of Pittsburgh, ²University of Pittsburgh, ³University of British Columbia

3-K-49 Oxytocin modulates amygdala-prefrontal connectivity during social learning for both ingroup and outgroup

Minhee Yoo¹, Sunhae Sul¹, Eun Young Kim², Minwoo Lee³, Kyungok Lim⁴, Na Young Shin⁵, Sung Nyun Kim⁴, Jun Soo Kwon⁶, Hackjin Kim⁷

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L - RISK & UNCERTAINTY

3-L-50 Context-sensitive judgment reflects efficient coding of economic attributes

Rahul Bhui¹, Samuel Gershman¹ ¹Harvard University

3-L-51 *Biased belief updating and suboptimal choice in foraging decisions*

Neil Garrett¹, Nathaniel Daw¹ ¹Princeton University

3-L-52 *Reduced value contextualization impairs punishment avoidance learning during aging*

Nadège Bault¹, Stefano Palminteri², Virginia Aglieri³, Giorgio Coricelli⁴

¹University of Trento, ²Institut National de la Santé et de la Recherche Médicale, ³Université Aix-Marseille, ⁴University of Southern California

3-L-53 *Linking valuation circuitry with maladaptive decision making within the human connectome project*

Michelle Chiu¹, Tommy Ng¹, Lauren Alloy¹, David Smith¹ ¹Temple University

3-L-54 The role of the mentalizing network in model-based decision-making

Amber Heijne¹, Arno Riedl¹ ¹Maastricht University

3-L-55 A quantitative approach to political preference valuation and change

Benjamin Lu¹, Jan Zimmermann¹, Paul Glimcher¹ ¹New York University

3-L-56 Behavioral experiments to investigate preference elicitation of scale constants in multi-attribute value theory

Danielle Morais¹, Adiel de Almeida¹, Leydiana Pereira¹, Anderson Lucas Lima da Silva¹, Juliana Maria Gonçalves¹ ¹Universidade Federal de Pernambuco

3-L-57 Explicit value cues alter the decision process

Blair Shevlin¹, Stephanie Smith¹, Jan Hausfeld², Ian Krajbich¹ ¹Ohio State University, ²Universität Konstanz

3-L-58 Neural mechanisms of motivational incentive integration and cognitive control

Debbie Yee¹, Todd Braver¹ ¹Washington University in St. Louis



AUTHOR	POSTER NUMBERS
Abiodun, Sade J	1-D-18, 3-H-27
Acikalin, Yavuz	3-C-15
Adalbert, Jade	3-K-48
Aglieri, Virginia	3-L-52
Akrami, Athena	3-J-37
Alabi, Opeyemi O	1-B-3
Alloy, Lauren B	3-L-53
Amasino, Dianna	3-C-12
Ameri, Saaraa	3-F-23
Anderson, Austin	1-J-38
Anderson, Kevin M	2-L-57
Angelides, Nicholas	2-K-47
Armora Langoni, Eliana G	1-D-18, 2-G-24
Arnese, Flavia	2-K-49
Arora, Narendra	2-B-6
Arulpragasam, Amanda R	1-B-13
Asarian, Lori	1-L-51
Aslami, Zohra	1-l-34
Axelsson, Jan	2-H-35
Babcock, Stuart	1-H-27
Bachman, Matthew D	3-A-1
Baker, Augustus L	2-H-30
Bakkour, Akram	1-L-50
Ball, David A	3-C-11
Ball, Sheryl	2-K-51
Banavar, Nidhi	3-D-17
Barretto Garcia, Miguel B	1-J-57
Baskin Sommers, Arielle	e 3-G-26
Bassett, Danielle S	3-I-32
Batten, Seth R	2-B-2
Bault, Nadège	3-L-52
Beagle, Alexander J	3-E-20
Beckmann, Joshua S	1-B-11, 2-B-2
Beskind, Donald H	3-C-11
Bhatia, Sudeep	2-J-46
Bhui, Rahul	3-L-50
Bibawi, Peter	3-J-37

AUTHOR	POSTER NUMBERS
Bissett, Patrick G	1-G-23
Blair, Garrett J	3-B-7
Blair, H.Tad	3-B-7
Blankenburg, Felix	1-J-40
Bo, Shen	3-D-16
Bornstein, Aaron M	2-H-29
Borzello, Mia F	3-E-20
Bossaerts, Peter	3-J-36
Botto, Robert	1-D-17
Botvinik-Nezer, Rotem	1-L-52
Brass, Marcel	2-L-55
Braunlich, Kurt	2-B-8
Braver, Todd S	3-L-58
Breslav, Alex	1-B-6
Brethel-Haurwitz , Kristin	3-К-43
Broderick, William F	3-F-22
Brody, Carlos	3-J-37
Brown, Shawn	1-B-10
Bucher, Stefan F	2-B-3
Burton, Allison R	2-H-30
Bustamante, Laura A	2-H-30
Byrne, Adam	1-L-53
Bäckman, Lars	2-H-35
Carter, McKell	1-J-36, 3-C-11
Castagnetti, Alessandro	1-D-20
Castaldo, Rossana	3-I-34
Castrellon, Jaime J	2-G-24, 2-H-28
Cen, Puti	1-G-25
Chang, Steve	2-L-58
Chang, Ting-Ting	2-B-10
Chen, Fadong	1-B-4
Chen, Ying-Ching	2-B-10
Cheung, Stephen	1-H-30
Chiong, Winston	3-E-20
Chiu, Michelle	3-L-53
Chow, Jonathan J	2-B-2
Chung, Hui-Kuan	2-L-53
Clark, Luke	3-K-48
Breslav, AlexBrethel-Haurwitz, KristinBroderick, William FBrody, CarlosBrody, CarlosBrody, CarlosBurton, ShawnBucher, Stefan FBurton, Allison RBustamante, Laura AByrne, AdamBäckman, LarsCarter, McKellCastaldo, RossanaCastrellon, Jaime JChang, SteveChang, Ting-TingChen, FadongChen, StephenCheung, StephenChiong, WinstonChiu, MichelleChow, Jonathan JChung, Hui-Kuan	1-B-6 3-K-43 3-F-22 3-J-37 1-B-10 2-B-3 2-H-30 2-H-30 2-H-30 2-H-30 1-L-53 2-H-35 1-J-36, 3-C-11 1-D-20 3-I-34 2-G-24, 2-H-28 1-G-25 2-L-58 2-B-10 1-B-4 2-B-10 1-H-30 3-E-20 3-L-53 2-B-2 2-L-53

AUTHOR	POSTER NUMBERS
Cohen, Jonathan D	1-A-1, 2-H-30
Constantinople, Christine	3-J-37
Cooper, Jessica A	1-B-5, 1-B-13, 2-G-24
Coricelli, Giorgio	1-F-22, 1-l-35, 1-K-46, 2-l-39, 2-J-43, 3-l-35, 3-L-52
Costa, Ana Paula Cabral S	2-L-54, 3-B-3
Crockett, Molly J	3-G-26
Cunningham, William	1-B-12
Czech, Philipp	3-K-45
Daunizeau, Jean	1-F-21, 3-B-8
Daw, Nathaniel D	2-H-30, 2-I-37, 3-L-5
de Almeida, Adiel T	2-L-54, 3-B-3, 3-L-56
De Santis, Olivia	1-H-29
Dean Wolf, Carolyn K	2-L-59
DeGutis, Joseph	1-A-2
Deng, Yao	2-G-27
DePasse, Jay	1-B-10
Detre, John	3-J-41
DeVries, Brittany A	1-B-5, 1-B-13
Dimoka, Angelika	2-C-13
Dolgin, Jack R	3-C-12
Dombrovski, Alexandre Y	1-H-28, 2-B-5, 2-G-26, 3-K-48
Domenech, Philippe	3-B-5
Dore, Samyukta S	1-B-6, 2-H-34
Dow, Anny	1-D-18
Dreber, Anna	2-J-40
Dreher, Jean-Claude	1-K-49, 3-K-44
Dube, Laurette	1-B-10, 2-B-6
Durnez, Joke	2-J-40
Ebstein, Richard	1-C-15
Eisenberg, lan W	1-G-23
Eisenegger, Christoph	3-J-40
Enkavi, Ayse Z	1-G-23
Erez, Yuval	3-G-25
Erlich, Jeffrey	2-H-32



AUTHOR	POSTER NUMBERS	AUTHOR	POSTER NUMBERS	AUTHOR	POSTER NUMBERS
Esterman, Michael	1-A-2	Gonçalves,	2-L-54, 3-B-3, 3-L-56	Holzmeister, Felix	2-J-40
Estrada, Suzy	3-G-26	Juliana Maria S		Horn, Andreas	1-J-40
Fairley, Kim	1-J-36	Good, Max	2-K-47	Horvath, Lilla	1-J-40
Fallon, Nicholas	1-L-53	Graf, Gwendolyn	1-L-51	Howard, Marc	1-H-27
Fang, Zhuo	2-G-27, 3-J-41	Granwald, Tobias	2-К-52	Hsiung, Abigail	1-l-31
Farashahi, Shiva	1-I-34, 1-J-39	Grassie, Hannah L	3-G-24	Hsu, Eustace	1-H-29
Fareri, Dominic S	1-K-41	Green, Mikella	3-J-38	Hsu, Ming	1-K-42, 1-K-47,
Feher da Silva, Carolina	a 1-B-7	Grey, Maverick M	1-B-9		2-B-11, 2-K-47, 2-K-48
Fehr, Ernst	2-A-1	Grubb, Michael A	1-J-37	Hu, Chen	3-B-5
Ferris, Elliott	3-G-24	Gruber, June	1-D-18	Hu, Yang	1-K-49, 3-K-44
Filipowicz, Alexandre	3-I-31	Grueschow, Marcus	1-D-16, 1-J-57, 2-D-16	-	3-J-36
Fong, Nathan	1-L-54	Gruskin, David C		Huang, Harvey	
Fontanesi, Laura	3-I-33		2-L-57	Huang, Yi	1-K-44 2-J-40
Frank, Michael J	1-A-2	Guitart-Masip, Marc	2-H-35	Huber, Jürgen	
Franklin, Teresa	3-J-41	Guo, Xue	2-C-13	Hudson, Sarah I	1-G-24
Frey, Renato	1-J-40	Guttman, Zoe R	2-J-41	Huettel, Scott A	1-B-6, 1-I-31, 2-H-34 3-C-12, 3-F-22
Frömer, Romy	2-L-59, 3-B-2	Gvozdanovic, Geraldine A	3-B-4	Huijsmans, Inge	2-K-49
Fu, Brianna L	2-H-32	Hakim, Adam	2-L-56	Humphreys, Keith	1-G-24
Fu, Xuemei	3-F-21	Hallquist, Michael N	1-H-28, 2-B-5, 2-G-26	Hunter, Lindsay E	2-H-29
Fuccillo, Marc V	1-B-3			Hutcherson, Cendri	1-B-12, 3-K-47
Gamble, Marissa L	3-A-1	Hanein, Yael	3-D-19	Hutchinson, John	1-D-17
Gao, Ding-Guo	2-H-33	Hare, Todd A	1-B-7, 1-L-51, 2-A-1	Wesley	
Gao, Jiahong	3-F-21	Hart, Evan E	3-B-7	Huttunen,	2-K-50
Gao, Li	3-H-28	Hartley, Catherine A	1-l-32, 1-l-33, 2-H-29, 2-l-36, 3-G-24	Annamarie W	4 11 20
Garrett, Neil	3-L-51			Ibrahimzade, Max	1-H-29
Garzón, Benjamín	2-H-35	Hausfeld, Jan	3-L-57	Ifrah, Celine	3-D-17
Geary, Nori	1-L-51	Hayden, Benjamin Y	3-J-42	Inzelberg, Lilah	3-D-19
Gershman, Samuel J	3-L-50	Haynes, John Dylan	2-F-23	Ishibashi, Kenji	2-J-41
Ghahremani, Dara	2-J-41	Heijne, Amber	3-L-54	lwanir, Roni	2-J-40
Giesbrecht, Timo	1-L-53	Hellrung, Lydia	3-B-4	Izakson, Liz	3-B-6, 3-D-19
Glaze, Christopher M	3-I-31	Hertwig, Ralph	1-J-40	Izquierdo, Alicia	1-J-39, 3-B-7, 3-J-42
Glimcher, Paul W	1-J-37, 1-L-55, 2-B-3, 2-L-53,	Hertz, Uri	1-K-43	Jang, Seong J	1-A-1
		Heywood, Dani	1-J-38	Jasper, Dezwaef	2-L-55
Chath, Calmarting	3-D-17, 3-L-55	Hill, Christopher	1-F-21	Jenkins, Adrianna C	1-K-42, 2-K-48
Gluth, Sebastian	1-B-14, 2-B-4, 3-I-33	Hinz, Daria	1-L-51	Jensen, Emily L	1-G-24
Gobbi, Susanna	1-L-51	Hiralall, Shivani	2-I-36	Jia, Ruonan	1-J-38, 2-L-58
Goebel, Rainer	3-K-46	Ho, Brian L	2-B-7	Jiang, Yaoguang	2-F-21
Gold, Joshua I	3-I-31, 3-I-32	Holmes, Avram J	2-L-57	Johannesson, Magnus	2-J-40
Goncharova, Ekaterina	Y1-K-42		2 L J/	John, Danielle	2-H-32



AUTHOR	POSTER NUMBERS	AUTHOR	POSTER NUMBERS	AUTHOR	POSTER NUMBERS
Juarez, Eric J	1-D-18	Larson, Sam	2-F-22	Madlon-Kay, Seth	2-F-22
Jung, Sora	3-C-13	Law, Jonathan R	3-C-11	Maier, Silvia U	1-D-16
Kable, Joseph W	2-H-31, 3-I-31,	Lee, Douglas	3-B-8	Malekpour, Artemis	3-C-11
3-I-:	3-l-32, 3-K-43	Lee, Jacob C	3-C-13	Mandelkern, Mark A	2-J-41
Kahnt, Thorsten	3-B-4	Lee, Minwoo	3-K-49	Mantovani, Marco	2-F-23
Kalenscher, Tobias	2-D-17	Lee, Sangil	2-H-31	Marks, Joseph	3-K-45
Kao, Chang-Hao	3-I-32	Lee, Seungji	2-C-12, 2-C-15,	Massaro, Sebastiano	1-D-20, 2-D-18,
Karashchuk, Pierre	2-К-48		3-C-13		3-I-34
Karmarkar, Uma R	2-J-42	Lee, Taejun	2-C-12	Mata, Rui	1-J-40, 3-H-27
Katzman, Perri	1-l-32	Leeners, Brigitte	1-L-51	McDonald, Kelsey R	3-F-22
Kaurin, Aleksandra	1-D-19	Leone, Lewis	1-J-37	McGuire, Joseph T	1-H-27, 1-H-28,
Kayser, Andrew	2-B-11	Levitan, Robert	2-B-6	Maran Mishard	1-L-56
Kazinka, Rebecca	3-F-23	Levy, Dino J	2-L-56, 3-B-6, 3-D-19	Meaney, Michael	1-B-10
Kennedy, James	1-B-10	Levy, lfat	1-J-38, 2-L-58	Mei, Dongmei	2-H-33
Khambhati, Ankit N	3-I-32	Li, Flora	2-K-51	Meiran, Nachshon	2-B-4
Kim, Eunyoung	3-K-49	Li, Jian	1-B-8, 2-I-38, 2-J-44	Meng, Liang	3-D-18
Kim, Hackjin	3-K-49	Li, Li	1-B-8	Mi , Qingtian	3-F-21
Kim, Jongsu	2-C-12	Li, Lu	1-C-15	Micheli, Leticia R	1-K-45, 1-K-48, 3-K-46
Kim, Sung Nyun	3-K-49	Li, Weiwei	2-J-44	Mitchell, Suzanne H	1-B-9
Kim, Sung-Phil	2-C-12, 2-C-15,	Liao, Ruey-Ming	3-J-39	Mitsumasu, Andres	2-A-1
	3-C-13	Lim, Kyungok	3-К-49	Monterosso, John R	1-H-29
Kirchler, Michael	2-J-40	Lim, Shaian Jia Min	1-K-44	Moore, Spencer	1-B-10
Kitayama, Shinobu	1-K-47	Lima da Silva, Anderso	n 3-B-3, 3-L-56	Morais, Danielle C	3-B-3, 3-L-56
Kleim, Birgit	2-D-16	Lucas C		Musslick, Sebastian	1-A-1
Knutson, Brian	1-G-24, 3-C-15	Lin, Carol Yeh-Yun	2-B-10	Nair, Amrita	2-L-58
Kokmotou, Katerina	1-L-53	Ling, Aiqing	2-D-17	Negrini, Marcello	2-G-25
Konova, Anna	3-D-17	Lois, Giannis	1-D-19	Ng, Tommy H	3-L-53
Konovalov, Arkady	1-F-21	Lombardi, Gaia	2-A-1	Nielsen, Daiva	1-B-10, 2-B-6
Kopec, Charles	3-J-37	London, Edythe D	2-J-41	Nomof, Venice	1-l-34
Kraemer, Peter M	3-I-33	Lopez-Guzman, Silvia	3-D-17	Nrusimha, Aniruddha	2-B-11
Krajbich, lan	1-B-4, 1-B-14, 2-B-9, 3-L-57	Losecaat Vermeer, Annabel	3-J-40	Nussenbaum, Kate	1-l-33
Kramer, Joel H	3-E-20	Louie, Kenway	1-L-55, 3-D-17	Nuutinen, Makiah R	1-B-13
Krishnamurthy, Kamesh 3-I-31		Lu, Benjamin B	1-J-37, 3-L-55	Nyberg, Lars	2-H-35
Kuhnen, Camelia M	3-J-38	Lu, Shuting F	3-G-25	Okamoto-Barth, Sanae	3-K-46
Kurth-Nelson, Zeb	2-H-35	Lukinova, Evgeniya	2-H-32	Okita, Kyogi	2-J-41
Kwashie, Anita	3-F-23	Ma, Ning	3-J-41	Olsson, Andreas	2-K-52
Kwon, Jun Soo	3-K-49	MacDonald, Angus W	3-F-23	Ong, Wei Song	2-F-22
Larsen, Tobias	2-J-43	MacNiven, Kelly H	1-G-24	Oravecz, Zita	2-B-5



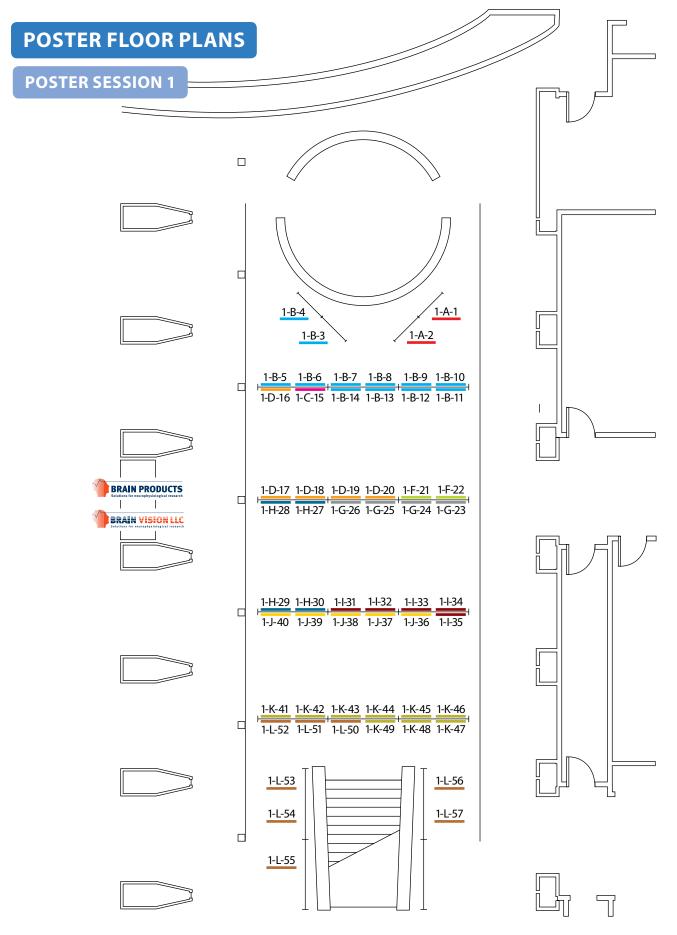
AUTHOR	POSTER NUMBERS	AUTHOR	POSTER NUMBERS	AUTHOR	POSTER NUMBERS
Oren, Shiran	1-L-52	Puttinger, Claudia	3-H-27	Schneider, Eva	1-D-19
Ossmy, Ori	3-D-19	Pärnamets, Philip	2-K-52	Schonberg, Tom	1-L-52, 2-J-40
Ostwald, Dirk	1-J-40	Qu, Chen	1-K-49, 3-K-44	Schreiber, Alison M	2-G-26
Otto, Ross	3-B-9	Quednow, Boris B	3-B-4	Schuhmann, Teresa	2-G-25
Palminteri, Stefano	3-L-52	Raab, Hillary A	2-I-36	Schurer, Stefanie	3-H-29
Pan, Yu	2-D-19, 3-H-28,	Rafieian, Hoori	1-D-17	Seaman, Kendra L	2-I-37, 3-H-27
	3-H-30	Rainville, Pierre	2-L-60	Seger, Carol	2-B-8
Panagiotopoulos, Christos	3-G-25	Raio, Candace M	1-J-37	Seok, Darsol	1-G-25
Panizza, Folco	2-J-43	Rakhshan, Mohsen	3-J-42	Seomoon, Eunbi	2-C-12, 2-C-15,
Papagni, Raffaello	3-B-4	Ramakrishnan, Arjun	1-G-25		3-C-13
Paquet, Catherine	2-B-6	Rao, Hengyi	2-D-19, 2-G-27, 3-H-28, 3-H-30, 3-J-41	Serban, Andra	3-I-34
Parelman, Jacob M	1-J-36			Shadlen, Michael N	1-L-50, 3-B-10
Parthasarathi, Trishala	2-H-31	Redish, A. David	3-F-23	Sharot, Tali	3-K-45
Pastore, Chiara	3-H-29	Reeck, Crystal	2-C-13	Shaw, Steven D	1-K-47
Patrick, Lauren M	2-L-57	Resnick, Anthony	2-C-13	Shen, Qiang	1-C-15
Pavlou, Paul	2-C-13	Reverberi, Carlo	2-F-23	Sheng, Feng	1-G-25, 2-C-14, 3-C-14
Pearson, John M	1-I-31, 3-C-11, 3-F-22	Reyna, Valerie	3-G-25	Shenhav, Amitai	1-A-1, 1-A-2, 2-H-3
Pecchia, Leandro	3-1-34	Riedl, Arno 2-G-25, 3-K-46, 3-L-54 Shevlin, Blair			2-L-59, 3-B-2
Pedroni, Andreas	1-J-40		Shevlin, Blair	3-L-57	
Pereira, Leydiana S	3-B-3, 3-L-56	Rieskamp, Jörg	1-B-14, 1-J-40	Shin, Na Young	3-K-49
Pessiglione, Mathias	3-B-5	Rigoni, Davide	2-L-55	Shiv, Baba	3-C-15
Piet, Alex	3-J-37	Riklund, Katrine	2-H-35	Shohamy, Daphna	1-L-50
Pilecki, Andrew	1-J-38	Ritz, Harrison	1-A-2	Shuster, Anastasia	3-D-19
Pischedda, Doris	1-K-46, 2-F-23	Roberts, Hannah	1-L-53	Shvartsman, Michael	1-A-1
Piva, Matthew	2-L-58	Roberts, Ian D	3-K-47	Siegel, Jenifer Z	3-G-26
Plassmann, Hilke	2-D-17	Robertson, Chelsea L	2-J-41	Silveira, Patricia P	1-B-10, 2-B-6
Platt, Michael L	1-G-25, 2-C-14, 2-F-21, 2-F-22,	Roper, Hayley N	2-J-45	Skene, Jesse A	3-C-11
		Roselli, Lucia Reis P	2-L-54, 3-B-3	Skene, Pate	3-C-11
	2-K-50, 3-C-14	Rosenbaum, Gail M	3-G-24	Slimani, Hocine	2-L-60
Polania, Rafael	1-J-57	Rotrosen, John	3-D-17	Smith, Aaron P	1-B-11
Poldrack, Russell A	1-G-23, 2-J-40	Roy, Mathieu	2-L-60, 3-B-9	Smith, Alec	2-E-20, 2-K-51
	1-F-22, 1-l-35, 2-l-39, 3-l-35	Ruff, Christian C	1-F-21, 1-J-57,	Smith, Benjamin J	1-H-29
Portella, Andre K	1-B-10, 2-B-6	D. C. L. C. ALL	2-D-16	Smith, Christopher T	2-G-24, 2-I-37
Prat-Carrabin, Arthur	2-B-7	Rustichini, Aldo	2-F-23	Smith, David V	3-L-53
Pratt, Danielle	3-F-23	Salomon, Tom	1-L-52	Smith, Stephanie	2-B-9, 3-L-57
Prentis, Euan	1-I-33	Samanez-Larkin, Gregory R	1-D-18, 2-G-24, 2-H-28, 2-I-37, 3-H-27, 3-J-38	Sokol-Hessner, Peter	1-K-41, 2-J-45
Prokhorova, Ekaterina	2-J-42			Soltani, Alireza	1-l-34, 1-J-39, 3-J-4
Proto, Eugenio	1-D-20	Sanfey, Alan G	1-K-48, 2-K-49	Song, Yoonseo	1-B-9



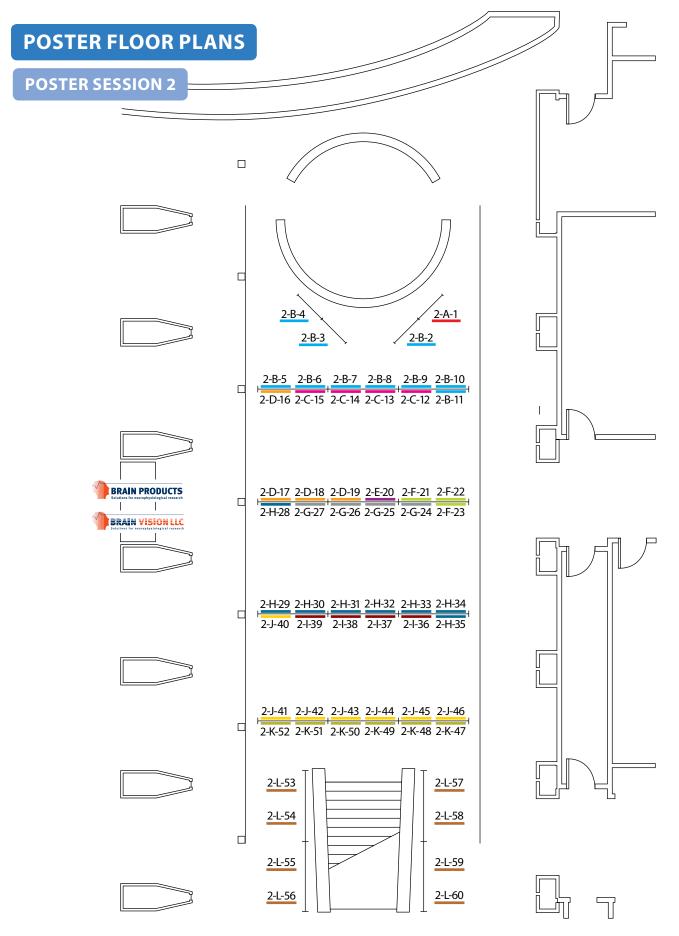
AUTHOR	POSTER NUMBERS	AUTHOR	POSTER NUMBERS	AUTHOR	POSTER NUMBERS
Soto, Vicente	1-L-53	Wang, Fang	3-H-28, 3-H-30	Zhu, Lusha	3-F-21
Soutschek, Alexander	1-L-51	Wang, Lei	1-C-15	Zimmermann, Jan	1-L-55, 2-L-53, 3-L-55
Spektor, Mikhail S	3-I-33	Wang, Lingling	3-A-1	Zonca, Joshua	1-F-22, 1-l-35, 3-l-35
Stallen, Mirre	1-K-48	Wang, Xin	3-H-30	Zylberberg, Ariel	1-L-50, 3-B-10
Stancak, Andrej	1-L-53	Wang, Xueting	1-H-30		
Stine, Alex	2-H-34	Weber, Susanna	1-L-51		
Sui, Yujia	3-H-28	Weilbächer, Regina A	1-B-14		
Sul, Sunhae	3-K-49	Wessa, Michèle	1-D-19		
Sullivan, Nicolette J	1-B-6, 2-H-34	Williamson, Renee	3-G-25		
Sun, Jingwei	2-I-38	Woldorff, Marty G	3-A-1		
Szanto, Katalin	1-H-28, 3-K-48	Wolpert, Daniel M	3-B-10		
Szucs, Anna	3-К-48	Woodford, Michael	1-J-57, 2-B-7		
Tan, Danchi	2-B-10	Wu, Qiong	1-B-8		
Tang, Zixuan	3-K-44	Wu, Yujia	3-H-28		
Teoh, Yi Yang	1-B-12	Xiaolin, Zhou	3-D-16		
Tharmaratnam, Vignas	h 1-B-12	Xu, Sihua	3-H-28, 3-H-30		
Thelaus, Samuel	1-G-25	Yadav, Nitin	3-J-36		
Thompson, Kiara F	3-G-25	Yang, Chen	3-D-16		
Tisdall, Loreen	1-J-40	Yang, Jen-Hau	3-J-39		
Tobler, Philippe N	1-L-51, 3-B-4	Yang, Taeyang	2-C-12, 2-C-15,		
Tong, Lester	3-C-15		3-C-13		
Toro-Serey, Claudio A	1-L-56	Yao, Ziqing	1-B-12		
Treadway, Michael T	1-B-5 , 1-B-13	Yee, Debbie M	3-L-58		
Tusche, Anita	3-K-47	Yen, Nai-Shing	2-B-10		
Tymula, Agnieszka	1-H-30, 2-L-53,	Yin, Lijun	2-H-33		
	3-H-29	Yoo, Minhee	3-K-49		
Tyson-Carr, John A	1-L-53	Yoon, Carolyn	1-K-47		
Vanyukov, Polina	2-G-26	Yoon, Sangsuk	1-L-54		
Velnoskey, Kayla	2-L-58	Yu, Rongjun	1-K-44		
Venkatraman, Vinod	1-L-54	Zahir, Ali	3-E-20		
Vidmar, Neil	3-C-11	Zald, David H	1-B-5, 2-G-24, 2-l-37		
Vogel, Todd	3-B-9	Zhang, Lei	3-J-40		
Vostroknutov, Alexander	1-l-35, 1-K-46, 2-l-39	Zhang, Wenjian Zhang, Xiaobei	2-H-33 1-H-29		
Walasek, Lukasz	2-J-46	-			
Walter, Jacob L	1-B-9	Zhang, Xiaomeng	2-E-20, 2-K-51		
Wan, Tim	2-D-18, 3-I-34	Zhang, Zhihao	2-B-11		
Wan, Yan	2-D-19, 3-H-28	Zhao, Ke	2-G-27		
Wang, Cong	3-F-21	Zhao, Wenjia Joyce	2-J-46		
		Zheng, Jiehui	1-C-15		



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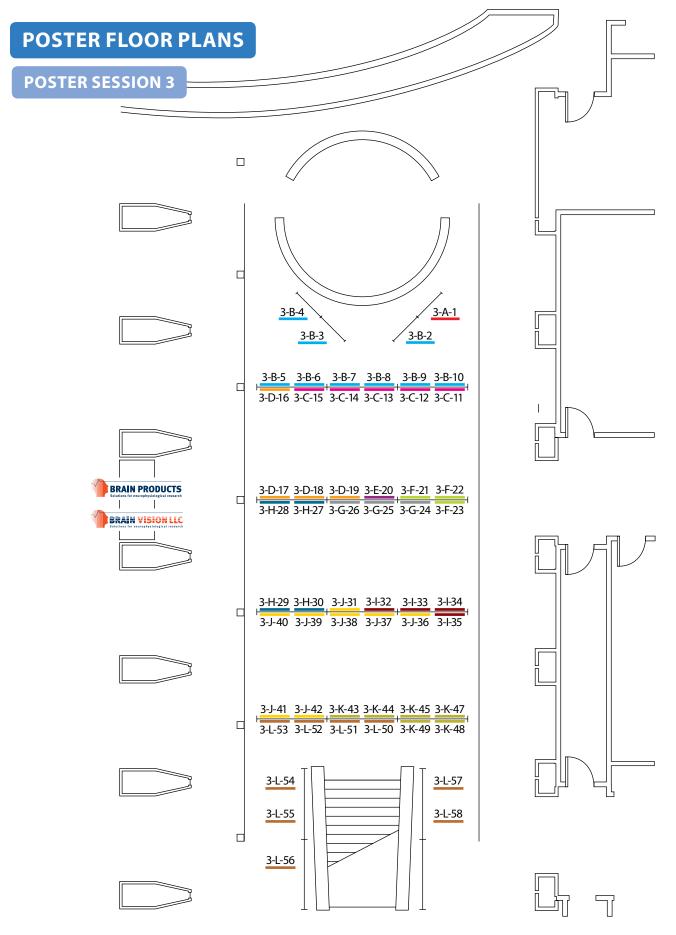
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36

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